MAGAZINE

Barbara Carreon Business Development Manager bcarreon@allured.com 630-344-6066 www.Medestheticsmag.com



Make an Impact With Over 19,000 Medical Professionals Who Specialize in Noninvasive and Minimally Invasive Cosmetic Procedures

Our subscribers include both new and established medical aesthetic practices and medspas, and they look to *MedEsthetics* to stay on the cutting edge of aesthetic care.

Advertise in the premiere resource for medical aesthetics dedicated to covering noninvasive and minimally invasive treatments, practice management and marketing trends, legal and regulatory issues, industry news, best practices and the latest products and devices.





Digital Edition

MAGAZINE EDITORIAL ADVISORY BOARD

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The Guide for Excellence in Medical Aesthetics



Since 2005, *MedEsthetics* has served as the go-to resource for medical aesthetics providers. Our mission is to help practitioners who specialize in medical cosmetic procedures, including noninvasive, minimally invasive and invasive, to build and sustain profitable practices that deliver exceptional patient outcomes. This past year highlighted the incredible resiliency and continuing innovation of the medical aesthetics industry. The demand for elective cosmetic procedures is not slowing down, and neither are we. In 2024, we will continue in our mission by bringing our readers the latest industry news, education, suppliers and expert advice they need to advance their careers, patient outcomes and business success.

Rebrecca Lane

Rebecca Lane Managing Editor, *MedEsthetics*



FRANCIS X. ACUNZO Founder and CEO of Acara Partners, Chief Medspa Officer of Princeton Medspa Partners.



CHERYL WHITMAN Founder and CEO of Beautiful Forever aesthetic business consulting firm and the Beautiful Forever University training program for medspas and author of Beautifully Profitable, Forever Profitable.



PAUL EDWARDS CEO and co-founder of CEDR Solutions, an on-demand HR support for medical practices of all sizes and specialties across the United States and author of the HR Base Camp blog.



OMAR A. IBRAHIMI, MD Board certified dermatologist and founder and medical director of the Connecticut Skin Institute, Stamford and Milford, Connecticut.



MIGUEL A. ARISTIZÁBAL, MD Co-founder of the ADEI - Aesthetics & Dermatology Institute, Bogota, Colombia.



EMILY KIRBY, MD Board certified plastic surgeon, chief of plastic surgery at Texas Health Resources Harris Methodist hospital, and founder and medical director of Kirby Plastic Surgery and Kalos Medical Spa.



MICHAEL GOLD, MD Medical director of Gold Skin Care Center and Tennessee Clinical Research Center, assistant clinical professor, Vanderbilt University School of Nursing, and adjunct assistant professor, Meharry Medical College School of Medicine.



CHESAHNA KINDRED, MD, MBA Board-certified dermatologist and founder of Kindred Hair & Skin Center, the first dermatology office with a fullservice salon specializing in hair loss,





SANJAY GROVER, MD Founder and medical director of Grover Aesthetics and Grover Surgical Arts Surgery Center in Newport Beach, California, chair of the ASAPS Marketing Task Force and past president of the Orange County Society of Plastic Surgeons.



KAY DURAIRAJ, MD Medical Director of Beauty by Dr. Kay, Chair of ENT at Huntington Memorial Hospital, Clinical professor at UCLA/ Olive View Medical Center.



JOEL L. COHEN, MD Founder and medical directorof AboutSkin Dermatology and DermSurgery in Greenwood and Lone Tree, Colorado, and assistant clinical professor of dermatology, University of California, Irvine.



SUZANNE KILMER, MD Founder of the Laser and Skin Surgery Center of Northern California, clinical professor, University of California, Davis, and former president of the American Society for Lasers in Surgery and Medicine (ASLMS).

MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across MedEsthetic's media universe throughout the year.

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The Guide for Excellence in Medical Aesthetics

SKIN BRIGHTENING

Peels

JAN/FEB THEMES FEB ONLINE ONLY!

LIGHT DEVICES

- Lasers
- | FD

INNOVATIVE INGREDIENTS

- Stem Cells. Exosomes
- Peptides
- Probiotics/Prebiotics
- Ceramides
- Growth Factors
- Acids

BIZ: SERVICE MENU

- Software (Artificial Intelligence, Alternate Reality)
- Apps (Patient Communication/Retention, Simulating & Tracking Treatment Results, etc.)
- Practice Consultants

EXPERT OPINIONS (DM)*

 What treatments are you adding to your menu?

Product Roundup: Products With Innovative Ingredients

Magazine Due Dates Editorial: 11/01/23 Ad Close: 01/09/24

EXOSOMES/REGENERATIVE **AESTHETIC TREATMENTS**

Skin Care Treatments/ Products

- Topical Skin Care
- Injectables

SUN/POLLUTION

MAR THEMES

BODY CONTOURING

Noninvasive Devices

Minimally Invasive RF

• Cellulite Treatment

PROTECTION

- Sunscreens
- Topical Skin Care Ingredients
- UV Protective Clothing Nutraceuticals

BIZ: FINANCING

- Insurance
- Financing for New Equipment
- Practice Management
- Practice Consultants
- Software/Apps

EXPERT OPINIONS (DM)*

• How do you make sun protection attractive enough to convince your patients to protect their skin from sun damage and forgo the tanning trend?

Product Roundup: Body Contouring

Magazine Due Dates Editorial: 01/01/24 Ad Close: 02/07/24

APR THEMES

LIP ENHANCEMENT

• Lip Fillers

- Neurotoxins
- Resurfacing Treatments Microneedling
- Chemical Peels
- Topical Products
- and Ingredients

HOT/COLD SERVICES

- Cryotherapy Tools
- Cryotherapy Devices
- Thermotherapy Devices

BIZ: GEN Z

- Preiuvenation Devices Skin Care
- Deep Cleansing
- Sun Care
- Hair Removal
- Patient Financing (Software. Apps, Insurance, Membership/Subscription Services)

EXPERT OPINIONS (DM)*

 What services and unique financing options do you market to the younger generations?

Product Roundup: Lip Enhancement

Magazine Due Dates Editorial: 02/01/24 Ad Close: 03/08/24

- NECK AND DECOLLETE
- Energy-Based Devices
- Dermal Fillers
- Botulinum Toxins

- Brightening Skin Care
- Lasers for Darker Skin
- Peels for Darker Skin

BIZ: RETAIL

- Software
- Skin Care
- Makeup
 - Trail Sizes/Gift Sets
 - Sun Care
 - Lip/Eye Care
 - At-home devices

EXPERT OPINIONS (DM)*

• What digital tools such as software and apps do you find most useful for boosting and managing the retail side of your practice?

Product Roundup:

Neck/Decollete Skin Care and Devices

Magazine Due Dates Editorial: 03/01/24 Ad Close: 04/23/24

Magazine Due Dates Editorial: 04/01/24

Magazine Due Dates

Editorial: 12/01/23

 Skin Brighteners Spot Treatments • Topical Creams and Serums

MAY/JUN THEMES JUN ON THE ONLY

MULTICULTURAL SKIN

Scar Treatment

MAGAZINE MEDIA PLANNER CONT'D

Use our Media Planner to take advantage of opportunities across *MedEsthetic's* media universe throughout the year.

JUL/AUG THEMES AUG ONLINE ONLY!

HAIR RESTORATION

- Prescription Topicals
- Oral Medications
- Energy-Based Treatments
- OTC Home Care, PRP, LED

MEN

- In-Office Treatments
- Home Care Products
 for Men

BIZ: CONTINUING EDUCATION

CEU Education

EXPERT OPINIONS (DM)*

 What hair restoration treatments are most requested vs. which treatments do you find to be most effective?

Product Roundup: Hair Restoration

Magazine Due Dates Editorial: 05/01/24 Ad Close: 07/01/24

Bonus Distribution: Face & Body

INJECTABLES

- Botox
- Fillers, Profhilo Injectables
 - Minimally Invasive Devices
 - Submental Fat Reduction

Noninvasive Devices

Dermal Fillers

CHIN, JAWLINE

AND JOWLS

AESTHETIC TOOLS

- Microneedling
- Extraction Tools
- Surgical Tools
- Procedure Supplies
- Imaging
- Software

BIZ: DESIGN/DÉCOR

- Treatment Tables/Chairs
- Recovery Tables
- Design Services
- Linens

EXPERT OPINIONS (DM)*

• What tools do you find most helpful in your practice?

Product Roundup: Chin, Jawline and Jowls

Magazine Due Dates Editorial: 07/01/24 Ad Close: 08/05/24

OCT THEMES

• Prescription Topicals

- Oral Medications
- Energy-Based Treatments
- Chemical Peels
- OTC Home Care

MID-FACE REJUVENATION

- Dermal Fillers
- Autologus Fat Prep and
- Injections

 PRP
- Laser and Energy-Based
- Devices
- PDO Threading

BIZ: SOCIAL MEDIA

- Apps
 - Software
 - Consultancies

EXPERT OPINIONS (DM)*

 What marketing tactics work best for you on social media?

Product Roundup: Acne

Magazine Due Dates Editorial: 08/01/24 Ad Close: 08/30/24

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EYE REJUVENATION

- Dermal Fillers
- Autologus Fat Prep and Injections
- PRP
- Laser and Energy-Based Devices
- PDO Threading

SCAR TREATMENTS

- Devices
- Injectable
- ed Topicals

BIZ: STAFF

- Hiring Services
- Consultancies, Practice Management Software/Apps

EXPERT OPINIONS (DM)*

• How do you recognize or celebrate your staff to create a harmonious team culture?

Product Roundup: Eye Rejuvenation

Magazine Due Dates Editorial: 09/01/24 Ad Close: 10/31/24 Magazine Due Dates Editorial: 10/01/24

Magazine Due Dates

Editorial: 06/01/24

MedEsthetics

The Guide for Excellence in Medical Aesthetics

REGENERATIVE

SCARRING

• Exosomes

Stem Cells

Injectables

Topicals

TREATMENTS FOR

Aesthetic Devices

ractice	
oftware/Apps	



SEP THEMES C

MAGAZINE PRODUCT ROUNDUP

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Product Roundup Program for Magazine Display Advertisers

Scheduled magazine display advertisers receive an additional value of inclusion in *MedEsthetics*'s Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes marketing inquiries.

Benefits

- 1. As a **magazine** display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- Following the Product Roundup coverage in the magazine, your product information will be scheduled in the mid-month "Product Roundup" newsletter that includes marketing inquiries (soft leads).
- 3. Additionally, your product information will be posted on *MedEsthetics* **website** and will be included in the monthly Product Roundup feature page on *www.medestheticsmag.com*
- 4. Highlights of the Product Roundup featured page will be promoted via *MedEsthetics* daily newsletter and social media channels.

Marketing Inquiries

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- 2. Best Practice for following up on marketing inquiries: Offer qualified prospects more information about your new product with a whitepaper or a sample request.

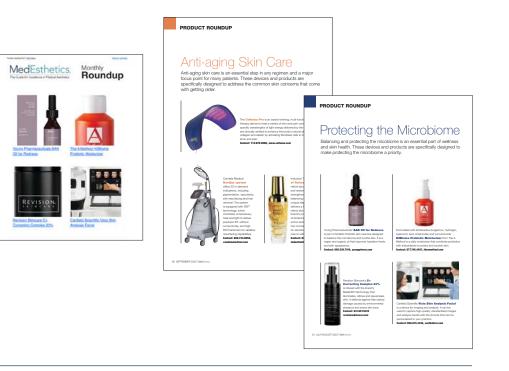
Qualification for the New Product Roundup Program

- 1. Schedule a minimum 4x display ad program in *MedEsthetics* magazine in 2024.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.

Material Specifications and Deadlines

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50 word product or service description.
- 2. A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.



MAGAZINE COVER SPONSORSHIP

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Showcase Your Expertise in the Medical Aesthetic Industry & Align Your Brand With MedEsthetics as an Industry Leader

The accompanying 4-page folio will educate the MedEsthetics audience on your thought leadership in an area you wish to push to the forefront.

MedEsthetics - The Guide For Excellence in Medical Aesthetics

MedEsthetics provides the latest in practice management, regulations, skin care research and techniques to deliver optimal patient outcome and success for providers of non-invasive or minimally invasive aesthetic procedures.

The cover sponsorship allows you to provide the image for *MedEsthetics* magazine's cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Inside the magazine our editors will help you create a 4-page story specifically about your products, your company, and your unique value proposition. Below are some design examples of what it might look like. In addition to going into the pages of *MedEsthetics* magazine and on our website, we will provide you a PDF version for your use in marketing and to place on your website.

Medestbetics

Optional Cover Branding - Corner



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Example 4-Page Folio

What's Included

- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio
- Mentioned in editor's note
- Included 1x in MedEsthetics daily newsletter
- 1 social media post
- PDF version for your marketing purposes
- 20 print copies of your sponsored issue

Rate: \$21,000



Optional Cover Branding - Circle

MAGAZINE ADVERTISING SPECIFICATIONS

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Reach Over 19,000 Qualified Subscribers Dedicated to Medical Aesthetics

Printing: Four-color (CMYK) web offset

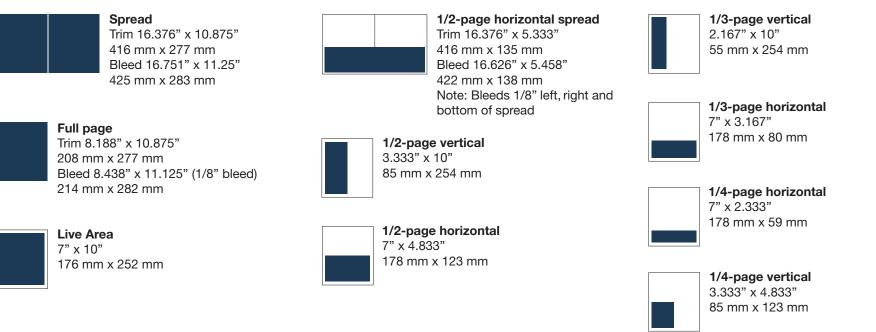
Binding: Perfect bound

Paper: Cover 80# Body 60#

Proofs: No proof is required. The printer will produce pleasing color based on acceptable SWOP industry standards. If you require a proof before printing, one can be sent for approval at an additional charge to the advertiser. Please allow sufficient time to proof and ship.

NEW IN 2024

ADVERTISING SIZES All dimensions are width by height.



MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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ELECTRONIC FILES

PREFERRED FILE FORMAT

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your sales representative.

Professional Tip: When creating your PDF, be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim. Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8" bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.

OTHER IMPORTANT INFORMATION

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but <u>must</u> be 300 dpi resolution or higher. **Web graphics will not work.**
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.
- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.
- Use collect functions found in layout software.
- Do NOT send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

SENDING FILES

If your file is 20 MB or smaller, email it to Ethan Grisham at **egrisham@allured.com**. Please indicate which magazine and issue the ad is for.

• For larger files, send through free large file transfer online services, such as Dropbox, WeTransfer, TransferBigFiles, etc.

DIGITAL EDITION ADVERTISING

Issue Ready Email Ad300 x 250 px, 72 dpiReader Banner Ad728 x 90 px, 72 dpiBelly Band7.875" wide x 4"-5" tall

COVER CORNER

Promotes a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

• The ad can be placed in the bottom right (recommended) or the top right corner of the magazine cover.





