

Demonstrate Thought Leadership and Build Confidence with Spa Professionals

Webcast

Sponsor prepares the content and delivers the presentation for the webcast; editors will provide a one- or two-minute opening introduction and may moderate a live Q&A at the end of the webcast, if sponsor desires. Webcast becomes a content asset that you own.

Webinar

Editor develops the content, gathers speakers and will be part of the presentation. The content will cover subjects that are trending and highly engaging. This is a great option for sponsors who do not have a presentation prepared. Webinar remains the publisher's asset.

What's Included

- Position your company as a **thought leader** in the market.
- **Leads from registered attendees**, both live and on-demand, will be provided to you.
- Webcast/Webinar will be archived on our website for 6 months to capture leads.
- For webcasts: It will be a 60-minute webcast (45-minute presentation with a 15-minute Q&A, (approximately 25 slides)).
- A 120-day branding campaign through pre- and post-marketing for your company on *Skin Inc.*'s website, in the newsletter, on social media and through dedicated emails.
 - Marketing starts 30 days before the live event and 90 days following the live event.

The marketing plan includes the following efforts:

Website

- 60,600 Monthly Website Visitors
- 86,000 Registered Website Users
- Ads run for 30 days before the air date
- Live for 90 days after the air date
- Archived on the website

Daily Newsletter

- 41,000 Newsletter Subscribers
- Display ad runs for 3 weeks before the air date

Social Media

- 204,000 Social Media Followers
- 2 Social Media Posts: The first post goes out 2 weeks before the air date and the second post goes out 1 week before the air date.

E-Blasts

- 72,000 E-blast Subscribers
- 2 E-blasts: the first e-blast goes out 2 weeks before the air date and the second e-blast goes out 1 day before the air date.
- Included in 3 monthly webcast/webinar recap emails

Customization

- 3 custom questions for the registration page
- Event poll, survey or Q&A data
- Downloadable Resources (PDF, links, white papers, etc.)

Webcast Material List

- Company Logo (hi-res, 300 dpi, eps preferred)
- URL with Link
- Webcast Title (Approx. 5 Words)
- Webcast Description (50 - 100 words)
- Webcast Agenda or 3-4 Bullet Point Takeaways
- Speaker Headshot(s)
- Speaker Bio(s)
- Speaker Contact Information
- Webcast Presentation
 - Completed Recording (video with slides)
 - PowerPoint Slide Deck (if using one)
- 3 Custom Questions for the Registration Page

Webinar Material List

- Company Logo (hi-res, 300 dpi, eps preferred)
- URL with Link
- 3 Custom Questions for the Registration Page

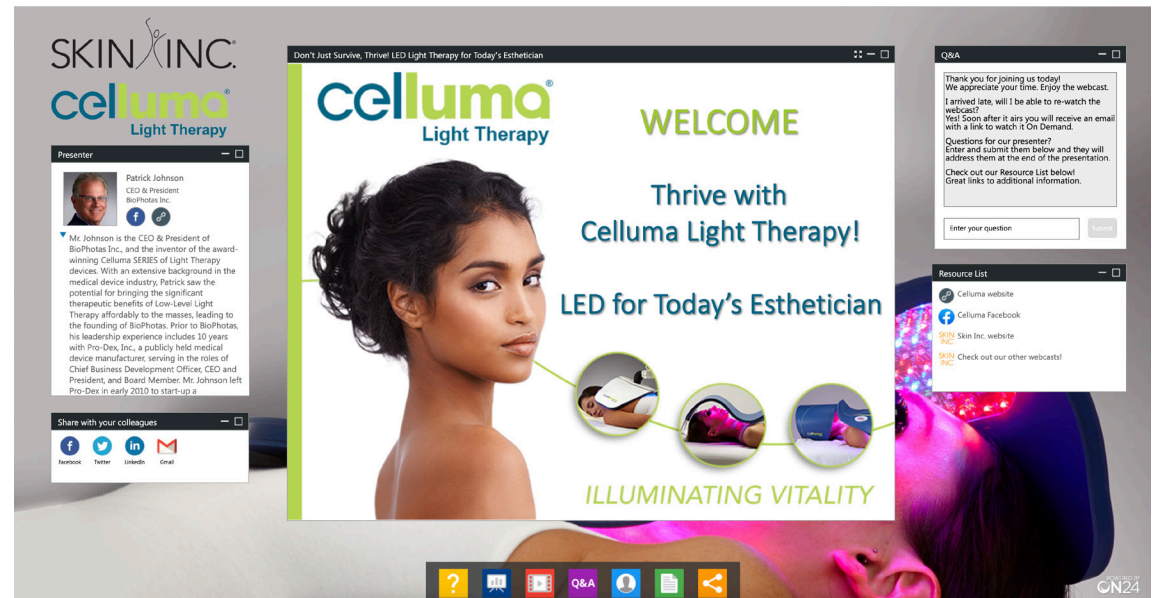
Deadlines

- Contract must be signed at least **60 days before** the air date.
- Materials are due at least **50 days before** the air date.
 - We cannot start marketing until we have all of the materials (see above).

Webcast Rate: \$6,380 Webinar Rate: \$8,930

***Missing Material Late Fee*: \$500**

**Missing Material Due Dates:* There is a \$500 late fee for missing a material due date. We do not want to charge late fees; our objective is to ensure you have a successful event. To do this, it requires that material is received at least 50 days before the air date and your powerpoint slides and recording are complete 25 and 15 days (respectively) before the air date.



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"Brunch & Learn Series" – Join our community!

What do webcast attendees say?

"I love the webcasts that are available at all times and the information is trustworthy. Every company I have contacted via the contact form has been amazing."

What is "Brunch & Learn"?

- "Brunch & Learn" is a monthly series of short 10 – 15 minute educational presentations by sponsors & editors.

What's Included

- Position your company as a **thought leader** in the market.
- **Leads from registered attendees**, both live and on-demand, will be provided to you.
- It will be a 10-15 minute pre-recorded presentation by the mini webcast sponsor.
- A 60-day branding campaign through pre- and post-marketing for your company on *Skin Inc.*'s website, in the newsletter, on social media and through dedicated emails.
 - Marketing starts 30 days before the live event and 30 days following the live event.

Deadlines

- Contract must be signed at least **60 days before** the air date.
- Materials are due at least **50 days before** the air date.

Rate: \$3,940

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