MAGAZINE

Shamella Anderson

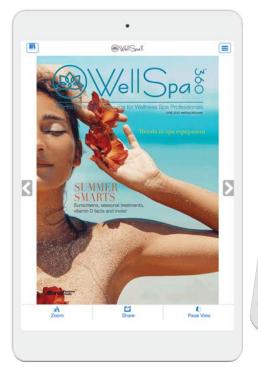
Business Development Manager sanderson@allured.com 630-344-6030 www.WellSpa360.com



Make an Impact With 25,500 Health & Wellness Spa Professionals That Read In-depth Articles on Health and Wellness Innovations, Trends and Treatments for the Skin, Body and Mind

Advertise in the premier resource covering worldwide wellness and health trends; luxurious mind & body offerings; scientific breakthroughs; and business advice for high-end spas, destinations, resorts, wellness centers and fitness spas who are dedicated to improving client well-being and overall health.







Digital Edition

MAGAZINE EDITORIAL ADVISORY BOARD

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The world of spa and wellness is still booming. From local day spas to international wellness destinations, it seems everyone is booked and enjoying ongoing success. The Global Wellness Institute (GWI) even predicts the wellness economy will reach \$7 trillion by 2025, with wellness tourism, thermal mineral springs and spas expected to experience significant growth.

And WellSpa 360 is growing right alongside the industry. With consumers more savvy than ever about their beauty and wellness routines, it's important that spas and wellness facilities continue providing quests with innovative treatments and experiences that address their needs—and wants.

Whether it's innovative technologies, holistic programming, natural skin care or on-trend tools, *WellSpa 360* is here to help spas support the well-being of their guests and their businesses. We arm readers with the latest research, business advice, treatment inspiration and product recommendations to support guests' health and wellness journeys.

Join us as we delve into physical health, mental wellness, beauty and personal care, and financial advice for spas to grow their businesses. WellSpa 360 has it all, from in depth print and web articles to video interviews, educational webinars and so much more.

Spa-goers' desire for better well-being isn't going away anytime soon, and we look forward to helping them meet that need in 2024.

Here's to being well,



Laura Waldon Managing Editor, WellSpa 360



Rebecca Olpin
Director of Education
Sorella Apothecary



Toshiana Baker
Founder
Network of Multi-Cultural
Spa and Wellness
Professionals



Maritza Rodriguez
Global VP Marketing &
Communications
Pevonia International



Sherrie Tennessee Education Director SpaSOS



Samantha Gatewood, MSN, APRN, FNP-C Nurse Practitioner BIAN Chicago



Arun Tomson
Director of AyurMa
Four Seasons Resort
Maldives at Landaa Giraavaru



Tammy Pahel Vice President of Spa & Wellness Operations Carillon Miami Wellness Resort



Amber McBain
Vice President of Marketing
& Communications
Éminence Organic
Skin Care



Dierdre Strunk Vice President, Fitness & Beauty Canyon Ranch Spa

MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across *WellSpa 360's* media universe throughout the year.

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JAN THEMES

NUTRITION

- Beauty Ingestibles
- Supplements/Nutraceuticals
- Spa Drinks/Teas
- IV Therapy
- Protein Powders
- Waters/Infusion

FITNESS

- Activewear
- Yoga Mats/Accessories
- Sunscreen
- Spa Design
- Fitness Topicals
- Equipment
- CBD
- Recovery Aids
- Lymph Drainage Tools
- Light Therapy

SEASONAL TREATMENTS

- Body Care
- Scrubs
- Skin Care
- Body Treatments
- Aromatherapy

SUPPLIER INSIGHTS (DM)*

- Serene Services: Detoxifying Treatments
- Trend Watch: Functional Spa Beverages/Ingestibles

Product Roundup:

- CBD
- Seasonal Spa Products

Magazine Due Dates

Editorial: 11/01/23 Ad Close: 12/15/23

FEB THEMES

AROMATHERAPY

- Essential Oils
- Skin/Body Care
- Bath/Shower

ENERGY WORK

- Rollers/Gemstone Tools
- Gemstone Jewelry
- Gemstone Skin Care
- Crystals
- Singing Bowls

HEALING TREATMENTS

- Skin Care
- Body Care
- Massage Products
- Bath/Shower
- CBD
- Sleep Aids
- Light Therapy
- Salt Therapy

SUPPLIER INSIGHTS (DM)*

- Serene Services: Essential Oils
- Trend Watch: Crystals and Gemstones

Product Roundup:

Sensitive Skin Care

Magazine Due Dates

Editorial: 12/01/23

Ad Close: 01/09/24

Aromatherapy

MAR THEMES

MASSAGE

- Massage Oils/Creams
- Tools/Rollers
- CBD Body Care
- Poultices
- Hot Stones

SALT THERAPY

- Spa Design
- Salt Stones/Massage Tools
- Body Care
- Body Scrubs
- Bath Soaks

SPA SOFTWARE

- Business Software
- Financing Tools
- Marketing Software
- Scheduling Software

SUPPLIER INSIGHTS (DM)*

- Serene Services: Body Scrubs
- Trend Watch: New Software Features

Product Roundup:

- Massage Oils/Tools
- Salt Products

Magazine Due Dates

Editorial: 01/23/24 Ad Close: 02/07/24

APR THEMES SUSTAINABILITY

- Natural/Organic Skin Care
- Natural/Organic Body Care
- Green Spa Design
- Spa Equipment
- Waterless Treatments
- Eco-Friendly Products
- Eco-Friendly Equipment

PLANT-BASED TREATMENTS

- Skin/Body Care
- Body Wraps
- Skin/Body Masks
- CBD

MENTAL WELLNESS

- CBD
- Sleep Aids
- Crystals/Gemstones
- Ingestibles
- Light Therapy
- Holistic Skin/Body Care
- Relaxation Aids
- Mindfulness Aids

SUPPLIER INSIGHTS (DM)*

- Serene Services: Flowers and Botanicals
- Trend Watch: Green Skin Care and Cosmetics

Product Roundup:

- Natural/Organic Products
- Relaxation Products

Magazine Due Dates

Editorial: 02/01/24 Ad Close: 03/05/24

MAY THEMES

HOLISTIC TREATMENTS

- Skin/Body Care
- Ingestibles
- Crystals
- Facial Devices
- CBD
- Sleep Aids
- Salt Therapy

LIGHT THERAPY

- I FD Devices
- Infrared Fixtures/Saunas/ Wraps
- Infrared Wraps/Blankets
- Light Therapy

MEN'S WELLNESS

- Skin Care
- Body Care
- Massage Products
- Fitness Equipment
- Fitness Aids
- Recovery AidsCBD

SUPPLIER INSIGHTS (DM)*

- Serene Services: Men's Treatments
- Trend Watch: Light Therapy

Product Roundup:

- Holistic Products
- Products for Men

Magazine Due Dates

Editorial: 03/01/24 Ad Close: 04/05/24

JUN THEMES

SUMMER

- SPF
- Skin Care
- Body Care
- Body Slimming/Contouring
- Body Treatments/Wraps
- Nutrition/Ingestibles

EXFOLIATION

- Body Care
- Body Scrubs
- Body Brushes
- Exfoliation DevicesSalt

SPA DESIGN

- Equipment
- Treatment Tables
- Decor
- Hardware
- Gym Equipment

SUPPLIER INSIGHTS (DM)*

- Serene Services: Sun Damage
- Trend Watch: Spa Design and Decor

Product Roundup:

- Sun Care/Summer
- Exfoliation Products

Magazine Due Dates

Editorial: 04/01/24 Ad Close: 05/09/24

Editorial content is subject to change.

All bonus distributions are tentative. Please contact Shamella for up-to-date show distribution information.

MAGAZINE MEDIA PLANNER CONT'D

Use our Media Planner to take advantage of opportunities across **WellSpa 360's** media universe throughout the year.

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JUJL THEMES

SELF-CARE

- Spa Design
- Sinaina Bowls
- Jewelrv
- Spa Decor
- Crystals
- Meditation
- CBD
- Sleep Aids
- Light Therapy

HOT/COLD THERAPY

- Cryotherapy Devices/ Equipment
- Infrared Devices/Equipment
- Crvo Globes
- Cold Masks
- Warming Masks
- Hot Stones
- Salt Stones
- Poultices
- Heating Pads/Mats/Wraps

HYDROTHERAPY

- Body Care
- Body Scrubs
- Bath/Shower
- Spa Equipment/Showers
- Spa Design
- Spa Robes

SUPPLIER INSIGHTS (DM)*

- Serene Services: Body Treatments
- Trend Watch: Cryotherapy

Product Roundup:

- Aromatherapy
- Bath/Shower Products

Magazine Due Dates

Editorial: 05/01/24 Ad Close: 06/07/24

AUG THEMES

PAIN MANAGEMENT

- Massage Products
- Light Therapy
- CBD
- Bath/Shower
- Heating/Cooling Packs

HEALTHY AGING

- Skin Care
- Body Care
- Nutrition/Ingestibles
- Fitness
- Sleep Aids
- Salt Therapy
- Light Therapy

WELLNESS TECHNOLOGY

- Spa Equipment
- Treatment Tables
- Touchless Treatments/Tech
- Financing Tools
- Spa Software
- Sleep Aids
- Light Therapy
- Apps

SUPPLIER INSIGHTS (DM)*

- Serene Services: CBD Protocols
- Trend Watch: Healthy Aging

SEP THEMES

FEMININE WELLNESS

- Skin Care
- Body Care
- Nutrition/Ingestibles
- Bath/Shower

BODY CONTOURING

- Body Wraps
- Body Care
- Body Masks
- Contouring Devices/Tools

BUSINESS SUPPORT

- Business Tools
- Spa Software
- Financing Tools
- Uniforms
- Education
- Robes

SUPPLIER INSIGHTS (DM)*

- Serene Services: Body Shaping/Contouring
- Trend Watch: Well Beauty

OCT THEMES

HOLIDAY

- Skin/Body Care
- Jewelry
- Bath/Shower
- Makeup
- Candles
- Aromatherapy
- Apparel
- Yoga Mats/Accessories
- Mindfulness Aids
- Fitness Accessories

STRESS

- Essential Oils/Aromatherapy
- Massage Products
- Bath/Shower
- Body Care
- CBD
- Sleep Aids
- Salt Therapy

SPA BRANDING

- Private Label Products
- Spa Linens
- Robes
- Spa Uniforms
- Spa Decor/Design
- Spa Software
- Financing Tools

SUPPLIER INSIGHTS (DM)*

- Serene Services: Holiday
- Trend Watch: Self-Care **Retail Products**

Editorial: 08/01/24

NOV THEMES

ANCIENT MEDICINE

- Ayurveda
- TCM
- Acupuncture
- Reflexology
- Body Oils
- Ingestibles

SLEEP

- Aromatherapy
- Sprays/Mists
- Eve Masks
- Pillowcases
- Skin/Body Care
- CBD
- Sleep Aids

THE UNWELL CLIENT

- Sensitive Skin Lines
- Natural/Organic Lines
- Oncology Skin Care
- Gentle Treatments
- Massage
- Ingestibles Light Therapy
- Salt Therapy

SUPPLIER INSIGHTS (DM)*

- Serene Services:
- **Aromatherapy Treatments**
- Trend Watch: Sleep Aids

Product Roundup:

- Holistic Products
- Nighttime Products
- **Magazine Due Dates** Editorial: 09/02/24 Ad Close: 10/08/24

DEC THEMES

TOP 10 WELLNESS TRENDS

- Skin/Body Care
- Massage
- Nutrition
- Fitness
- Spa Equipment

WINTER HYDRATION

- Spa Drinks
- Hydrating Skin Care Body Wraps
- Body Masks

READERS' CHOICE **AWARDS**

- Skin/Body Care
- Massage
- Body Treatments
- Makeup
- Bath/Shower
- Devices/Tools Ingestibles
- Aromatherapy
- CBD
- Crystals/Gemstones
- Spa Supply/Equipment
- Spa Uniforms
- Spa Design/Decor Salt Therapy
- Light Therapy
- Spa Robes Spa Retail

SUPPLIER INSIGHTS (DM)*

- Serene Services: Hydrating Treatments
- Trend Watch: Wellness in 2025

Magazine Due Dates

Editorial: 10/01/24 Ad Close: 11/08/24

Product Roundup:

• Pain Relief Products

Magazine Due Dates

All bonus distributions are tentative. Please contact Shamella for up-to-date show distribution information.

- Anti-Aging
- Editorial: 06/03/24 Ad Close: 07/08/24

Product Roundup:

- Products for Women
- Body Products/Tools
- **Magazine Due Dates** Editorial: 07/01/24 Ad Close: 08/08/24

Magazine Due Dates

Ad Close: 09/06/24

Media Kit 2024 WellSpa 360 | www.WellSpa360.com

Editorial content is subject to change.

MAGAZINE PRODUCT ROUNDUP

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Product Roundup Program for Magazine Display Advertisers

Scheduled magazine display advertisers receive an additional value of inclusion in *WellSpa 360*'s Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes marketing inquiries.

Benefits

- 1. As a **magazine** display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- Following the Product Roundup coverage in the magazine, your product information will be scheduled in the mid-month "Product Roundup" newsletter that includes marketing inquiries (soft leads).
- Additionally, your product information will be posted on WellSpa 360
 website and will be included in the monthly Product Roundup feature page
 on www.WellSpa360.com
- 4. Highlights of the Product Roundup featured page will be promoted via *WellSpa 360* daily newsletter and social media channels.

Marketing Inquiries

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- 2. Best Practice for following up on marketing inquiries: Offer qualified prospects more information about your new product with a whitepaper or a sample request.

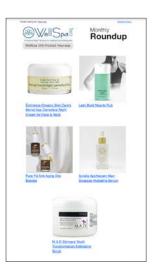
Qualification for the Product Roundup Program

- 1. Schedule a minimum 4x display ad program in *WellSpa 360* magazine in 2024.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.

Material Specifications and Deadlines

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50 word product or service description.
- 2. A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.





MAGAZINE COVER SPONSORSHIP

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Showcase Your Expertise in the Professional Wellness Industry and Align Your Brand With WellSpa 360 as an Industry Leader

The accompanying 4-page folio will educate the WellSpa 360 audience on your thought leadership in an area you wish to push to the forefront.

WellSpa 360 - The Whole Health Resource for Wellness Spa Professionals

WellSpa 360 provides wellness spa professionals with protocols, trends, business advice and research to serve the whole health experience to the clientele.

Cover Image Examples

Images should be strong, dramatic, intriguing and future forward.

All cover images should be vertically oriented when possible.











Designers work with the scale and crop of each image to arrive at a final cover. Examples below show original images and how they can be manipulated for use on a cover. All covers are vertically oriented.



Original Image _____



Final Cover Image - Enlarged and cropped.







Final Cover Image -Enlarged and cropped to fit the vertical format.



Original Image ----



Final Cover Image -Enlarged and cropped to fit the vertical format.

MAGAZINE COVER SPONSORSHIP CONT'D

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The cover sponsorship allows you to provide the image for *WellSpa 360*'s cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Inside the magazine our editors will help you create a 4-page story specifically about your products, your company, and your unique value proposition. Below are some design examples of what it might look like. In addition to going into the pages of *WellSpa 360* and on our website, we will provide you a PDF version for your use in marketing and to place on your website.

What's Included

- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio
- Mentioned in editor's note
- Included 1x in WellSpa 360's daily newsletter
- 1 social media post
- PDF version for your marketing purposes
- 20 print copies of your sponsored issue

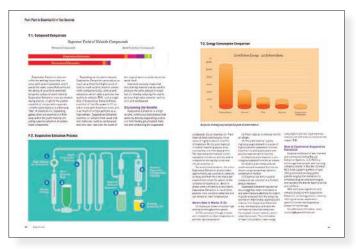
Rate: \$21,000



Optional Cover Branding - Corner







MAGAZINE ADVERTISING SPECIFICATIONS

Shamella Anderson

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Reach Over 25,500 Qualified Subscribers Dedicated To Providing Professional Health & Wellness Spa Services

Printing: Four-color (CMYK) web offset

Binding: Saddle stitch

Cover 80# Body 60# Paper:

Proofs: No proof is required. The printer will produce pleasing color based on acceptable SWOP industry standards.

If you require a proof before printing, one can be sent for approval at an additional charge to the advertiser.

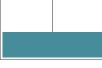
Please allow sufficient time to proof and ship.

NEW IN 2024 ADVERTISING SIZES All dimensions are width by height.



Spread

Trim 16.376" x 10.875" 416 mm x 277 mm Bleed 16.751" x 11.25" 425 mm x 283 mm



1/2-page horizontal spread

Trim 16.376" x 5.333" 416 mm x 135 mm Bleed 16.626" x 5.458" 422 mm x 138 mm

Note: Bleeds 1/8" left, right and

bottom of spread



Full page

Trim 8.188" x 10.875" 208 mm x 277 mm Bleed 8.438" x 11.125" (1/8" bleed) 214 mm x 282 mm



1/2-page vertical

3.333" x 10" 85 mm x 254 mm



1/2-page horizontal

7" x 4.833" 178 mm x 123 mm



1/4-page horizontal 7" x 2.333"

7" x 3.167"

178 mm x 59 mm

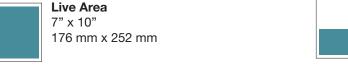
1/3-page vertical

55 mm x 254 mm

1/3-page horizontal

178 mm x 80 mm

2.167" x 10"





1/4-page vertical 3.333" x 4.833"

MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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ELECTRONIC FILES

PREFERRED FILE FORMAT

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your sales representative.

Professional Tip: When creating your PDF, be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim. Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8" bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.

OTHER IMPORTANT INFORMATION

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but <u>must</u> be 300 dpi resolution or higher. Web graphics will not work.
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.
- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.
- Use collect functions found in layout software.
- Do NOT send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

SENDING FILES

If your file is 20 MB or smaller, email it to Ethan Gisham at egrisham@allured.com. Please indicate which magazine and issue the ad is for.

 For larger files, send through free large file transfer online services, such as Dropbox, WeTransfer, TransferBigFiles, etc.

DIGITAL EDITION ADVERTISING

Issue Ready Email Ad 300 x 250 px, 72 dpi Reader Banner Ad 728 x 90 px, 72 dpi Belly Band 7.875" wide x 4"-5" tall

COVER CORNER

Promote a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

• The ad can be placed in the bottom left (recommended) or the top right corner of the magazine cover.

