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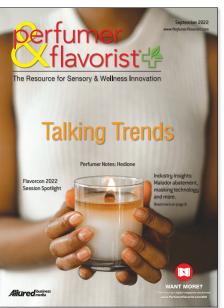


# Make an Impact With 11,376 Flavor & Fragrance Professionals That Read In-Depth Articles on Scientific Research and Market Trends

- Advertise in the only scientific publication dedicated to the F&F industry.
- Over 115 years of research and industry reporting.

100% of the Audience Personally Requested the Magazine







Mobile

Contact your sales executive for digital edition marketing opportunities and cover sponsorwhip opportunities.

# MAGAZINE EDITORIAL ADVISORY BOARD

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The flavor and fragrance market size was estimated to be \$29.0 billion in 2021 and is projected to reach \$37.3 billion by 2026, at a CAGR of 5.1% between 2021 and 2026 according to a report by MarketsandMarkets\*

Driving that growth requires information.

Perfumer & Flavorist+ (P&F+) is the global knowledge resource for the entire F&F supply chain, including perfumers and flavorists, R&D leaders and product developers. P&F+ provides the latest updates on ingredients; science and technology; applications and formulations; market and consumer insights; and trends.

*P&F*+ unites the F&F industry through our events and print and digital platforms. Let us connect you with our global audience of decision makers.

\*www.marketsandmarkets.com/Market-Reports/flavors-fragrance-market-175163912.html



Jenna Rimensnyder
Managing Editor, Perfumer & Flavorist+

\*www.grandviewresearch.com/press-release/global-flavors-fragrances-market



Rishabh C. Kothari is an entrepreneur by profession and a Heartfulness Meditation Trainer by passion.

CEO of CKC Fragrances, a leading manufacturer of fragrances in India, he is also the president of the Fragrances and Flavours Association of India (FAFAI) as well as the Business Chamber MCCI. He has also been the editor of FAFAI's quarterly publication FAFAI Journal for several years.



John Wright Independent Flavorist and Author

John Wright has worked as a flavorist for over 30 years, initially with Duckworths and PFW in the

United Kingdom, then Bush Boake Allen in Canada, the United Kingdom and the United States before joining IFF's U.S. operation. He is currently an independent consultant and the author of the technical book "Flavor Creation."



Darryl Do Perfumer, Delbia Do Fragrances

Darryl was born and raised in New York City and is a professional perfumer working for his family owned

business Delbia Do Fragrances. Delbia Do was established in 1968 as a fragrance and flavor creator located in the Bronx. He specializes in creating fragrances for niche brands and manufactures perfumes for many global brands as well. He speaks globally on cosmetics regulatory and USDA Organic compliance. Darryl has taught martial arts, Kenpo karate in NYC and perfumery at FIT and Kent State. He is a member of American Society of Perfumers, WFFC, Cosmetic Industry Buyers & Suppliers, Fashion Group International.



Neha Okhade Perfumer

Neha Okhade apprenticed in perfumery in India and refined her talents in Switzerland before making her

journey to the United States. She joined the Agilex team in 2019 as Junior Perfumer. She has over ten years of experience in the industry. Okhade draws on her personal experiences to create fragrances that resonate with emotion.



Cyndie Lipka
Principal Flavorist, Bell Flavors and Fragrances

Cyndie Lipka is a principal flavorist at Bell Flavors and Fragrances. She has been in the

flavor industry for 28 years. Lipka has been an active industry member beginning with the Chemical Sources Association (CSA). She has held the presidency twice for this organization. She then joined the Society of Flavor Chemists board. Lipka has served on the Women in Flavor and Fragrances Board (WFFC) Chicago Chapter. She finds herself back on the CSA Board currently. Awards include the OF Stambaugh Chemistry Alumni award from Elizabethtown College in 2014 which is a Lifetime Achievement Award. In 2017 she received the WFFC Flavorist of the Year Award.

# MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across **Perfumer & Flavorist's** media universe throughout the year.

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# JAN THEMES

#### **ENHANCERS, REDUCERS & REPLACERS**

- Sugar Alternatives
- Fat Reducers
- Salt Reducers

#### **SCENT & WELL-BEING**

- Emotional & Wellness
- Benefits of Scent

#### **INDUSTRY INSIGHTS (DM)\***

- Taste & Mouthfeel Enrichment and Enhancement
- Carbon Zero Supply Chain
- Taste Modulation

### **Product Roundup:**

Equipment & Services

**Magazine Due Dates** 

# FEB THEMES

#### **FINE FRAGRANCE**

- Fine Fragrance Market & Innovations
- Fragrance Brands Disrupting the Space

#### **BEVERAGES**

- RTD Beverage Innovations
- Beverage Launches & Technologies
- Flavor Modifiers
- Low & No Alcohol Flavors

#### **INDUSTRY INSIGHTS (DM)\***

- Synthetic & Sustainable Ingredients
- Beverage Technologies & Innovations

# MAR THEMES

#### **F&F TECHNOLOGY & PERFORMANCE**

- Spotlight on Innovative Biotech F&F Ingredients
- Delivery Systems & Encapsulation
- Carriers, Solvents & Fixatives
- Latest in Packaging & Equipment
- Synthetics & New Molecules

#### REGULATORY LANDSCAPE **UPDATES**

#### **INDUSTRY INSIGHTS (DM)\***

- Biotech in F&F
- Renewable Ingredients
- Upcycling & Byproducts
- Green Chemistry

# **APR** THEMES

#### **NATURALS**

- Extracts
- Testing, Analysis & Authentication
- Essential Oils
- New Naturals with Unique Benefits: Sourcing Strategies, Extraction Techniques

#### **INDUSTRY INSIGHTS (DM)\***

- Essential Oils
- Traceability & Provenance
- Organics

# MAY THEMES

#### MINT & SPICES

- Spice Production. Applications & Technology
- Trigeminal Stimulants

#### MINT

Mint & Oral Care Innovations

#### **INDUSTRY INSIGHTS (DM)\***

- Aromatherapy
- Heating & Cooling **Technologies**
- Mint & Menthol

# JUN THEMES

#### FRAGRANCE INNOVATIONS

- Global Category Sales
- Key Trends & Launches
- Innovative Technologies to Improve Fragrance Systems
- Wash-off & Leave-on
- Supplier/Brand Relations, Fair Trade Sourcing

#### **INDUSTRY INSIGHTS (DM)\***

- Fragrance Tech
- Fragrance & Ingredient Labeling
- Fragrance Sampling

Ingredients, Packaging,

Editorial: 10/07/22 Ad Close: 11/21/23

#### Product Roundup:

Ingredients, Packaging, Equipment & Services

**Magazine Due Dates** 

Editorial: 11/04/22 Ad Close: 12/22/23

**Bonus Distribution:** 

FlavourTalk

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

**Magazine Due Dates** 

Editorial: 12/02/22 Ad Close: 01/23/23

#### Product Roundup:

Ingredients, Packaging, Equipment & Services

Magazine Due Dates

Editorial: 01/06/23 Ad Close: 02/24/23

**Bonus Distribution:** 

 Barcelona Perfumery Congress (DM)\*

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

**Magazine Due Dates** 

Editorial: 02/03/23 Ad Close: 03/24/23

**Bonus Distribution:** 

SIMPPAR

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

**Magazine Due Dates** 

Editorial: 03/03/23 Ad Close: 04/24/23

# MAGAZINE MEDIA PLANNER CONT'D

Use our Media Planner to take advantage of opportunities across **Perfumer & Flavorist's** media universe throughout the year.

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JUL THEMES

#### 2022 LEADERBOARD: TOP F&F COMPANIES

 In-depth Interviews and Profiles from the Leaders of Top Flavor & Fragrance Companies

#### **REGIONAL LEADERS**

 Insights from Top Companies in their Respective Areas

#### **INDUSTRY INSIGHTS (DM)\***

- "Free-from" F&F Ingredients: Allergen-free, Vegan, Non-GMO, Dairy-free, Gluten-free
- Sustainable Ingredients
- Certifications

# AUG THEMES

### **WELLNESS & CLEAN LABEL**

- Multi-Functional Ingredients
- Packaging for F&F
- Formulating for Nutritional Products & Supplements
- Aromatherapy
- CBD/Cannabis
- Cosmetic Ingredients

#### **INDUSTRY INSIGHTS (DM)\***

- Cannabis, CBD & Terpenes
- Innovations in Packaging

# **SEP** THEMES

#### **AIRCARE & CANDLES**

- Air Care Market Data
- Masking & Odor Elimination
- Trends & Launches
- Technological Innovations in Delivery Systems & Performance

#### **SNACKS**

- Snacks Market Data
- Trends & Launches
- Technological Innovations in Snack Applications

#### **INDUSTRY INSIGHTS (DM)\***

- Salt Enhancers
- Delivery Systems
- Odor Elimination & Masking

# **OCT** THEMES

#### PERSONAL CARE

- Fragrancing for Cosmetics
- Personal Care Fragrance Labeling
- AP/Deo Technology

#### **CONFECTIONERY**

- Sugar Reduction
- Vanilla & Vanillin
- Sugar Alternatives

#### **INDUSTRY INSIGHTS (DM)\***

- Vanilla
- Sweeteners
- Clean & Allergen-free

# **NOV** THEMES

#### **SAVORY**

- High Impact Aroma Molecules
- Savory Solutions
- Vegan Ingredients & Alternatives
- Flavoring Alternative Proteins

# HOMECARE & CLEANING PRODUCTS

- Trends & New Launches
- Labeling & Regulations

#### **INDUSTRY INSIGHTS (DM)\***

- Umami, Kokumi & Savory Solutions
- Malodor Tech & Abatement

# **DEC** THEMES

#### **CITRUS**

- Solubility & Stability Solutions
- Regional Citrus Varieties
- Citrus Ingredients
- Citrus Market Report
- Superfood Flavors

#### SUSTAINABILITY

#### **INDUSTRY INSIGHTS (DM)\***

- Citrus Ingredients
- Citrus Solutions, Blends& Enhancers

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

Magazine Due Dates

Editorial: 04/07/23 Ad Close: 05/22/23

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

#### Magazine Due Dates

Editorial: 05/05/23 Ad Close: 06/23/23

#### Bonus Distribution:

WFFC Annual Gala

#### Product Roundup:

Ingredients, Packaging, Equipment & Services

#### Magazine Due Dates

Editorial: 06/02/23 Ad Close: 07/24/23

#### **Bonus Distribution:**

IFEAT (DM)\*

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

#### Magazine Due Dates

Editorial: 07/07/23 Ad Close: 08/25/23

#### **Bonus Distribution:**

Flavorcon

#### **Product Roundup:**

Ingredients, Packaging, Equipment & Services

#### **Magazine Due Dates**

Editorial: 08/04/23 Ad Close: 09/22/23

#### Product Roundup:

Ingredients, Packaging, Equipment & Services

#### **Magazine Due Dates**

Editorial: 09/01/23 Ad Close: 10/23/23

# MAGAZINE PRODUCT ROUNDUP

Please refer to *Perfumer & Flavorist*'s 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

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# Product Roundup Program for Magazine Display Advertisers

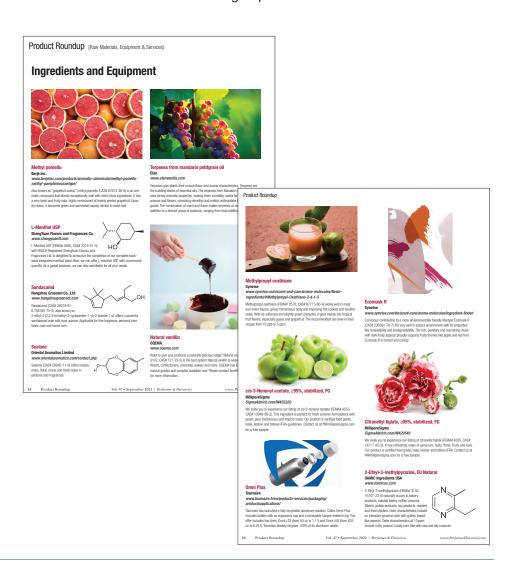
Scheduled magazine display advertisers receive an additional value of inclusion in *Perfumer & Flavorist+*'s Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes Marketing Inquiries.

#### **Benefits**

- 1. As a **magazine** display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- Following the Product Roundup coverage in the magazine, your product information will be scheduled in the mid-month "Product Roundup" newsletter that includes Marketing Inquiries (soft leads).
- 3. Additionally, your product information will be posted on Perfumer & Flavorist+ website and will be included in the monthly Product Roundup feature page on www.perfumerflavorist.com
- 4. Highlights of the Product Roundup featured page will be promoted via *Perfumer & Flavorist+* Daily Newsletter and social media channels.

# **Marketing Inquiries**

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- Best practice for following up on marketing inquiries:
   Offer qualified prospects more information about your new product with a whitepaper or a sample request.



# MAGAZINE PRODUCT ROUNDUP CONT'D

Please refer to *Perfumer & Flavorist*'s 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

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## **Qualification for the New Product Roundup Program**

- 1. Schedule a minimum 4x display ad program in *Perfumer & Flavorist+* Magazine in 2023.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.
- 3. The same product cannot be used more than two times in one calendar year and must be run at least 6 months apart.

### **Material Specifications and Deadlines**

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50-word product or service description.
- 2. A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.



# MAGAZINE COVER SPONSORSHIP

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### Showcase your expertise in the F&F industry and align your brand with Perfumer & Flavorist+ as an industry leader.

The accompanying 4-page folio will educate the *Perfumer & Flavorist*+ audience on your thought leadership in an area you wish to push to the forefront.

## Perfumer & Flavorist+ - Resource for Sensory & Wellness Innovation

Perfumer & Flavorist+ delivers actionable technical, business and market insights for global fragrance, flavor and wellness innovation, including trends, ingredients, formulations, research and technology.

# Cover Image Examples

Images should be sensorial and feature, ingredients, food, beverages, fragrance, etc. that align with monthly themes and relate directly to fragrance, flavor and wellness.

All cover images need to be vertically oriented when possible.

Designers work with the scale and crop of each image to arrive at a final cover. Examples below show original images and how they can be manipulated for use on a cover. All covers are vertically oriented.













Original Image



Final Cover Image -Enlarged and cropped to fit the vertical format.



Original Image ——



Final Cover Image -Enlarged, cropped and brightened.



Original Image



Final Cover Image -Enlarged and cropped to fit vertical format.

# MAGAZINE COVER SPONSORSHIP CONT'D

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The cover sponsorship allows you to provide the image for *Perfumer & Flavorist+*'s cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Inside the magazine our editors will help you create a 4-page story specifically about your products, your company, and your unique value proposition. Below are some design examples of what it might look like. In addition to going into the pages of *Perfumer & Flavorist*+ and on our website, we will provide you a PDF version for your use in marketing and to place on your website.

#### What's Included

- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio
- Mention in editor's note
- Included 1x in P&F+ E-Newsletter
- 1 Social Media Post
- PDF version for your marketing purposes
- 20 print copies of your sponsored issue

Investment: \$20,000

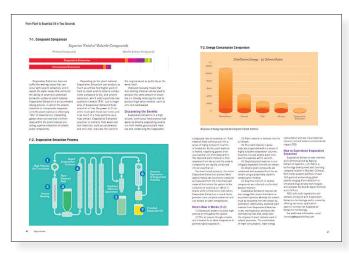


Optional Cover Branding - Corner



Optional Cover Branding - Circle





Example 4-Page Folio

# MAGAZINE SPONSORED ARTICLE

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With a sponsored article campaign, you take ownership of a category by aligning your brand with experts in the industry.

#### Who You Reach

48,624 Industry Professionals:

- 11,376 Magazine subscribers
- 20,947 Registered Website visitors
- 16,301 Daily Newsletter subscribers

### What's Included:

### Magazine

- Full page ad, exclusive, positioned in article.
- Sponsored by: "Company Logo" on first page of article.
- A 250 word sidebar supplied by the sponsor.

### **Digital Magazine**

- Sponsored by: "Company Name" on article summary in "Issue Ready" email.
- Digital Belly Band, linked to article.

#### Website

- Exclusive ownership of article page for a Full Year.
- "Sponsored by" Banner on article page.
- Billboard Ad Top (linked to Branded Content).
- Super Leaderboard Bottom (linked to Branded Content).
- Branded Content with Lead Generation (Call to Action Sample, White Paper, Formulation) – Launched in 2 newsletters (Direct Leads and Marketing Inquiries included for 2 months)
- Magazine sidebar included with the sponsored article on the website.





### Newsletter

 Editorial/Article included in 3 newsletters, "Sponsored by Company Name" included in article summary

Rate: \$9,785

Must book at least 4 weeks before the magazine ad close date Material is due 2 weeks before the magazine ad close date

# MAGAZINE ADVERTISING SPECIFICATIONS

**Paige Crist** Associate Publisher pcrist@allured.com 630-344-6060 www.PerfumerFlavorist.com



# Reach over 11,376 qualified subscribers dedicated to global flavor & fragrance innovation.

Printing: Four-color (CMYK) sheetfed offset

Binding: Saddle-Stitched

Paper: Cover 100# Grade 3; body 60# Grade 2

No proof is required. The printer will produce pleasing color based Proofs:

> on acceptable SWOP industry standards. If you require a proof before printing, one can be sent for approval at an additional charge to the advertiser. Please allow sufficient time to proof and ship.

### **ADVERTISING SIZES** All dimensions are width by height.



#### Spread

Trim 16.50" x 11.25" 420 mm x 286 mm Bleed 16.875" x 11.625" 430 mm x 295 mm



#### 1/2-page horizontal

7" x 4.833" 178 mm x 123 mm



#### Full page

Trim 8.25" x 11.25" 210 mm x 286 mm Bleed 8.625" x 11.625" 220 mm x 295 mm



# 1/2-page island

4.583" x 7.333" 116 mm x 186 mm



#### Live Area

7.25" x 10.25" 184 mm x 260 mm



# 1/3-page square

4.583" x 4.833" 116 mm x 123 mm



# 1/2-page vertical

3.333" x 10" 85 mm x 254 mm



### 1/3-page vertical 2.167" x 10"

55 mm x 254 mm



### 1/3-page horizontal

7" x 3.167" 178 mm x 80 mm



# 1/4-page vertical

3.333" x 4.833" 85 mm x 123 mm



#### 1/4-page horizontal

7" x 2.333" 178 mm x 59 mm



### Full-page insert

12.375" x 11.5" (Note includes: 4" binding lip) 314 mm x 292 mm

A 10% premium is charged for stock heavier than 80-pound text. The maximum weight is 100 pound text.

# MAGAZINE ADVERTISING SPECIFICATIONS

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### **ELECTRONIC FILES**

#### PREFERRED FILE FORMAT

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your account executive.

**Professional Tip:** When creating your PDF, be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim.
  Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8"
  bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.

#### OTHER IMPORTANT INFORMATION

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but <u>must</u> be 300 dpi resolution or higher. Web graphics will not work.
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.
- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.
- Use collect functions found in layout software.
- Please do NOT send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

#### **SENDING FILES**

If your file is 20 MB or smaller, email it to Kristie Lavaud at klavaud@allured.com. Please indicate which magazine and issue the ad is for.

•For larger files, send through free large file transfer online services, such as Dropbox, WeTransfer, TransferBigFiles, etc.

#### **DIGITAL EDITION ADVERTISING**

Issue Ready email ad 300 x 250 px, 72 dpi Reader banner ad 728 x 90 px, 72 dpi Belly Band 8.188" wide x 4"-5" tall

# MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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### **ELECTRONIC FILES**

#### **COVER CORNER**

Promotes a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

- The ad can be placed in the bottom right (recommended) or the top right corner of the magazine cover.
- \$2,500 net each, per issue (does not include interior ad)

