# **MAGAZINE**

Jolly Patel
Business Development Manager
jpatel@allured.com
630-344-6061
www.CosmeticsandToiletries.com



# Make an Impact With 21,143 R&D Professionals That Read In-depth Articles on Cosmetic Research

Advertise in this highly regarded, peer-reviewed scientific publication.

Contact your sales executive for digital edition marketing opportunities and cover sponsorship opportunities.

88% Of the Audience Personally Requested the Magazine







Mobile

# **MAGAZINE** EDITORIAL ADVISORY BOARD

Jolly Patel **Business Development Manager** ipatel@allured.com 630-344-6061 www.CosmeticsandToiletries.com





Cosmetics and personal care development is moving full steam ahead. Hard lessons were learned in recent years that forced us to think differently and deliberately, disciplining us to innovate with excellence,

Partnerships have and will remain key to our perseverance as we continue to face supply chain challenges, inflation and health issues. But we're successfully adapting to new realities, enabled by technology and driven by changing

Today, suppliers are designing solutions with sustainable credentials, proven efficacy and sensory performance. Marketers are crafting products that embrace ethics, validate value and eliminate excess. C&T aspires to boost all their pursuits with content that informs and excites.

The year 2023 will be one for unprecedented innovation. We hope you'll join us.

### Rachel Grabenhofer, ELS Managing Scientific Editor, Cosmetics & Toiletries



Steve Schnittger, Ph.D. Vice President of Microbiology and Fermentation in R&D The Estée Lauder Companies

Expert in fermentation technologies, preservation and quality assurance.



Ron Sharpe Research Fellow-Open Innovation Amway Health and Beauty

Specialist in strategic technology planning, open innovation and sustainable technologies.



John Jiménez Senior Researcher

Pharmacist, master in sustainable development and focused on marketing. cosmetic science and neuromarketing.



S. Peter Foltis Independent Consultant

Pharma-trained expert and former Senior Principal Scientist in Skin and Sun Care, L'Oreal.



Leslie Smith, Ph.D. Chief Scientific and Regulatory Officer La Perla Beauty

Expert in basic research, fragrance development, consumer affairs, sensory and safety.



Jennifer Marsh, Ph.D. Research Fellow Procter & Gamble

Award-winning expert in bleach and oxidative chemistry for hair dye/color technologies.



Marc Pissavini, Ph.D. Basic Research Director Coty-Lancaster Monaco

Expert in UV spectroscopy and test method design for SPF.



Eric Abrutyn Owner/Consultant **TPC2 Advisors** 

35+ years of experience in skin, hair and AP/Deo: holds more than 15 patents.



Zoe Diana Draelos, M.D. Dermatologist and Consultant **Dermatology Consulting Services** 

Educator, formulation technology developer, and cosmetics and pharma clinical researcher.



Angela R. Eppler, Ph.D. Senior Principal Scientist GlaxoSmithKline

Specialist in formulation and product design of topical personal care.



Peter Tsolis Vice President, Skincare R&D The Estée Lauder Companies

Expert in skin care formulation, delivery systems, new technologies and marketing



Howard I. Maibach, M.D. Dermatologist and Professor

University of California, San Francisco World-renowned dermatologist and skin care expert.



Russel Walters, Ph.D. Chief Science Officer

Expert in polymer/surfactant interactions and mild cleansers: holds more than 25+ patents and patent applications.



Shuliang Zhang, Ph.D. Senior Director, R&D

Expert in skin, skin testing and the effects



Mindy Goldstein, Ph.D. Mindy S. Goldstein Ph.D. Consulting

25+ years in raw materials development and finished products R&D: expertise in bioactives, DNA damage/repair and delivery



Claudie Willemin Independent Consultant

28+ years in cosmetics R&D; expert in sun care, technical and scientific analysis, and applied research.



Jean-Christophe Choulot, Ph.D. R&D Manager

Trained pharmacist with 25+ years in cosmetic product development and management.



Trefor A. Evans, Ph.D. Director and Fellow TRI-Princeton

and Founder and Principal T.A. Evans Inc.

25+ years in hair care and testing; expert in hair measurement science



Prithwiraj Maitra, Ph.D. Executive Director, Consumer Goods & Skin Care **AbbVie** 

Specialist in material science, ingredient/ formulation interactions, optical science and external collaborations.



Luigi M. Rigano, Ph.D. Owner and CEO

L. Rigano Labs and Rigano Industrial Consulting and Research

45+ years in cosmetics R&D; expert in formulation, scale-up, safety, efficacy and sensory characteristics.



Damilola Fajuyigbe, PhD. Head of Scientific & Medical Direction L'Oréal sub-Saharan Africa

Expert in the physiology and clinical characterization of ethnic hair and skin



Debbie Waite Co-Chief Executive Officer Steinberg & Associates

Cosmetic regulatory affairs expert with 25+ years of experience overseeing several multi-million dollar product line launches.



Karl Laden, Ph.D. Technical Manager

Alpa Cosmetics

Expert in regulatory and technical matters for imported and manufactured cosmetics and personal care products.





Hemali Gunt. Ph.D Head of Clinical Scientific Affairs Specialist in scientifically driven natural skin care backed by clinical, lab and

instrumental analysis.

# MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across *Cosmetics & Toiletries'* media universe throughout the year.

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JAN THEMES

# SUSTAINABLE FORMULATING

- Upcycled
- Biodegradable
- Low Carbon

#### **RESTORING SKIN**

- Lipids and Ceramides
- Microbiome Balance
- Anti-stress

#### **EXPERT OPINIONS (DM)\***

Insights from suppliers and other experts on:

Advances in Sustainability

Product Roundup:
Ingredients, Equipment
& Services

**Magazine Due Dates** 

Editorial: 09/01/22 Ad Close: 12/07/22 FEB THEMES

#### **ELEMENTAL PROTECTION**

- UV Exposure
- Antioxidants
- Anti-irritation

#### SENSITIVE SKIN CARE

- Anti-inflammation
- Barrier Defense
- Moisturization

#### **EXPERT OPINIONS (DM)\***

Insights from suppliers and other experts on:

Skin Barrier Protection

Product Roundup:
Ingredients, Equipment
& Services

Magazine Due Dates

Editorial: 10/03/22 Ad Close: 01/06/23

**Bonus Distribution:** 

• in-cosmetics Global

## MAR THEMES

#### **BIOTECH IN BEAUTY**

- Bioferments
- Probiotics
- Micronutrients

#### HAIR REPAIR/CARE

- Keratin
- Conditioning
- Nourishment

#### **EXPERT OPINIONS (DM)\***

Insights from suppliers and other experts on:

• Restoring Hair Health

Product Roundup: Ingredients, Equipment & Services

**Magazine Due Dates** 

Editorial: 11/01/22 Ad Close: 02/03/23

# **APR** THEMES

# WELLNESS AND SELF-CARE

- Immunity
- Chronobeauty and Longevity
- Nutricosmetics

# FORMULATING COLOR COSMETICS

- Pigment Dispersion
- Coverage and Soft Focus
- Inclusive Beauty

#### **EXPERT OPINIONS (DM)\***

Insights from suppliers and other experts on:

Self-Care Solutions

**Product Roundup:** 

& Services

Ingredients, Equipment

Magazine Due Dates

Editorial: 12/01/22

Ad Close: 03/09/23

**Bonus Distribution:** 

NYSCC Suppliers' Day

# MAY THEMES

# ANTI-AGING AND INFLAMMATION

- Retinol and Alternatives
- Skin Brightening
- Soothing Skin

### SCALP COMFORT/CARE

- Microbiome
- Dandruff and Itch
- Sebum/Moisture Balance

# EXPERT OPINIONS (DM)\*

Insights from suppliers and other experts on:

Advances in Anti-aging

# EXPERT OPINIONS (DM)\*

JUN THEMES

SENSORY IN HAIR

Softness and Shine

Gentle Cleansing

Textured Hair

Antioxidants

Microbiome

Insights from suppliers and other experts on:

SKIN/SUN PROTECTION

• UV, Blue Light and Pollution

• Photoprotection Defense

Product Roundup: Ingredients, Equipment & Services

Magazine Due Dates

Editorial: 01/02/23 Ad Close: 04/07/23 Product Roundup:
Ingredients, Equipment
& Services

**Magazine Due Dates** 

Editorial: 02/01/23 Ad Close: 05/05/23

# MAGAZINE MEDIA PLANNER CONT'D

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## JUL/AUG THEMES

#### FORMULATING ECO/ ETHICAL BEAUTY

- Sustainable and Transparent
- COSMOS, Natrue and ISO
- Low Water and Cold Process

#### **HOLISTIC SKIN CARE**

- Traditional Medicine and Aromatherapy
- Endorphins/Cortisol
- Psychodermatology

#### **EXPERT OPINIONS (DM)\***

Insights from suppliers and other experts on:

Eco and Ethical Beauty

Product Roundup:
Ingredients, Equipment
& Services

### Magazine Due Dates

Editorial: 03/01/23 Ad Close: 06/08/23

#### **Bonus Distribution:**

• IFSCC Congress

# AUG ONLINE ONLY!

#### **NUTRITIVE BEAUTY**

 Vitamins, Minerals and Phytonutrients

## EXPERT OPINIONS (DM)\*

Insights from suppliers and other experts on:

Nutrition and Beauty

**Magazine Due Dates** 

Editorial: 04/03/23

#### **COMPROMISED SKIN CARE**

- Mild and Microbiome-friendly
- Barrier Repair

SEP THEMES

Anti-acne

# FORMULATION OPTIMIZATION

- Rheology, Stability and Preservation
- Minimalism and Ingredient Synergies
- Delivery

## EXPERT OPINIONS (DM)\*

Insights from suppliers and other experts on:

Compromised Skin Care

Product Roundup:
Ingredients, Equipment & Services

#### **Magazine Due Dates**

Editorial: 05/01/23 Ad Close: 08/04/23

# **OCT** THEMES

# WELL AGING AND FEMCARE

- Radiance, Pores and Texture
- Intimate Cleansing
- Sexual Wellness

# HAIR CARE AND PROTECTION

- Thermal and Pollution Protection
- Mild Surfactants
- Repair Ingredients

# EXPERT OPINIONS (DM)\*

Insights from suppliers and other experts on:

• Wellness and Femcare

# Product Roundup: Ingredients, Equipment & Services

#### Magazine Due Dates

Editorial: 06/01/23 Ad Close: 09/06/23

#### **Bonus Distribution:**

- in-cosmetics Asia (DM)\*
- Anti-Ageing Skin Care Conference
- CASCC Suppliers' Day

# NOV/DEC THEMES DEC ONLINE ONLY!

#### **BODY CARE AND HYGIENE**

- Emollients
- Anti-cellulite and Firming
- Oral Care and Microbiome

#### **NEW WAVES IN BEAUTY**

- Regenerative Skin Care
- Zero Waste
- Interactive and Hyper Personalized Products

## EXPERT OPINIONS (DM)\*

Insights from suppliers and other experts on:

Body Beauty

## EXPERT OPINIONS (DM)\*

Color and Fragrance

**EFFECTS** 

Skin Feel

Insights from suppliers and other experts on:

Phase-change and Textures

FORMULATING SENSORY

Sensory Performance

Product Roundup:
Ingredients, Equipment
& Services

#### **Magazine Due Dates**

Editorial: 07/05/23 Ad Close: 10/06/23

#### **Bonus Distribution:**

- SCC Annual Meeting
- Cosmet'Agora 2024

Product Roundup: Ingredients, Equipment & Services

#### **Magazine Due Dates**

Editorial: 08/01/23

# MAGAZINE PRODUCT ROUNDUP

Please refer to *Cosmetics & Toiletries'* 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

Jolly Patel
Business Development Manager
jpatel@allured.com
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## **Product Roundup Program for Magazine Display Advertisers**

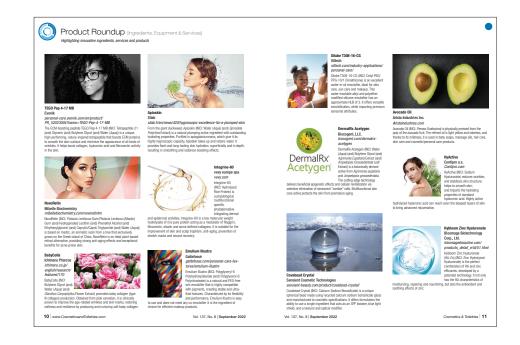
Scheduled magazine display advertisers receive an additional value of inclusion in *Cosmetics & Toiletries'* Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes Marketing Inquiries.

#### **Benefits**

- 1. As a **magazine** display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- 2. Following the Product Roundup coverage in the magazine, your product information will be scheduled in the mid-month "Product Roundup" **newsletter** that includes Marketing Inquiries (soft leads).
- Additionally, your product information will be posted on Cosmetics & Toiletries website and will be included in the monthly Product Roundup feature page on www.CosmeticsandToiletries.com
- 4. Highlights of the Product Roundup featured page will be promoted via *Cosmetics & Toiletries* Daily Newsletter and social media channels.

## **Marketing Inquiries**

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- Best practice for following up on marketing inquiries:
   Offer qualified prospects more information about your new product with a whitepaper or a sample request.



# MAGAZINE PRODUCT ROUNDUP CONT'D

Please refer to *Cosmetics & Toiletries'* 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

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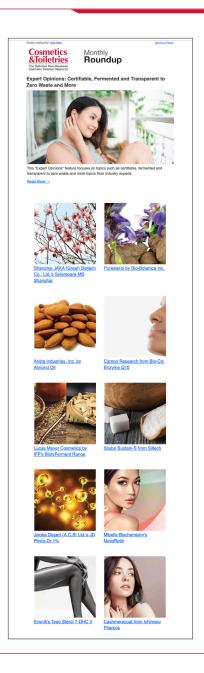
## **Qualification for the New Product Roundup Program**

- 1. Schedule a minimum 4x display ad program in *Cosmetics & Toiletries* Magazine in 2023.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.
- 3. The same product cannot be used more than two times in one calendar year and must be run at least 6 months apart.

## **Material Specifications and Deadlines**

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50 word product or service description.
- 2. A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.



# COVER SPONSORSHIP

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Business Development Manager
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## Showcase your expertise in the cosmetics R&D industry and align your brand with C&T as an industry leader.

The accompanying 4-page folio will educate the Cosmetics & Toiletries audience on your thought leadership in an area you wish to push to the forefront.

#### Cosmetics & Toiletries - The Definitive Peer-Reviewed Cosmetic Science Resource

Cosmetics & Toiletries is the definitive resource delivering in-depth, peer-reviewed technical content within the context of current market trends. It empowers R&D professionals to imagine and invent cosmetics and personal care products with targeted technical coverage of relevant biology, chemistry & formulating techniques as well as reviews of product safety, regulatory issues and efficacy testing for today and tomorrow.

## **Cover Image Examples**

Images should be dramatic and bold. The subject matter can vary drastically, but always directly reflects the primary feature story.

All cover images need to be vertically oriented when possible.









Designers work with the scale and crop of each image to arrive at a final cover. Examples below show original images and how they can be manipulated for use on a cover. All covers are vertically oriented.



Original Image \_\_\_\_\_



Final Cover Image -Enlarged and cropped to fit the vertical format. Photoshop elements added relating to the article.



Original Image -



Final Cover Image -Enlarged, cropped, color shifted and manipulated in Photoshop to add a scientific element relating to the article.



Original Image



Final Cover Image -Enlarged and cropped. Manipulated in Photoshop to add a scientific element relating to the article.

# COVER SPONSORSHIP CONT'D

Jolly Patel
Business Development Manager
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630-344-6061
www.CosmeticsandToiletries.com



The cover sponsorship allows you to provide the image for *Cosmetic & Toiletries*' cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Inside the magazine our editors will help you create a 4-page story specifically about your products, your company, and your unique value proposition. Below are some design examples of what it might look like. In addition to going into the pages of *Cosmetic & Toiletries* and on our website, we will provide you a PDF version for your use in marketing and to place on your website.

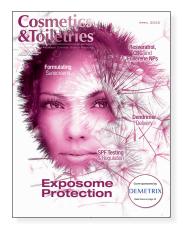
## What's Included

- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio
- Mention in editor's note
- Included 1x in C&T E-Newsletter
- 1 Social Media Post
- PDF version for your marketing purposes
- · Additional print copies of your sponsored issue

Investment: \$20,000

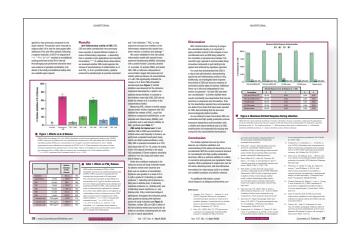


Optional Cover Branding - Corner



Optional Cover Branding - Circle





Example 4-Page Folio

# MAGAZINE SPONSORED ARTICLE

Jolly Patel
Business Development Manager
jpatel@allured.com
630-344-6061
www.CosmeticsandToiletries.com



With a sponsored article campaign, you take ownership of a category by aligning your brand with experts in the industry.

#### Who You Reach

- 93,195 Industry Professionals:
- 21,045 Magazine subscribers
- 46,794 Registered Website visitors
- 25,356 Daily Newsletter subscribers

#### What's Included:

## Magazine

- Full page ad, exclusive, positioned in article.
- Sponsored by: "Company Logo" on first page of article.
- A 250 word sidebar supplied by the sponsor.

## **Digital Magazine**

- Sponsored by: "Company Name" on article summary in "Issue Ready" email.
- Digital Belly Band, linked to article.

## Website

- Exclusive ownership of article page for a Full Year.
- "Sponsored by" Banner on article page.
- Billboard Ad Top (linked to Branded Content).
- Super Leaderboard Bottom (linked to Branded Content).
- Branded Content with Lead Generation (Call to Action Sample, White Paper, Formulation) – Launched in 2 newsletters (Direct Leads and Marketing Inquiries included for 2 months)
- Magazine sidebar included with the sponsored article on the website.





Sponsored Digital Belly Band

#### **Newsletter**

 Editorial/Article included in 3 newsletters, "Sponsored by Company Name" included in article summary

Rate: \$9,500

Must book at least 4 weeks before the magazine ad close date

Material is due 2 weeks before the magazine ad close date

# MAGAZINE ADVERTISING SPECIFICATIONS

Jolly Patel **Business Development Manager** ipatel@allured.com 630-344-6061 www.CosmeticsandToiletries.com



## Reach over 21,045 qualified subscribers dedicated to cosmetic & personal care R&D

**Printing:** Four-color (CMYK) sheetfed offset

Binding: Saddle-stitched

Cover 80# Grade 2; body 60# Grade 2 Paper:

**Proofs:** No proof is required. The printer will produce pleasing color based

on acceptable SWOP industry standards. If you require a proof before printing, one can be sent for approval at an additional charge to the advertiser. Please allow sufficient time to proof

and ship.



Full Page Inserts: A 10% premium is charged for stock heavier than 80-pound text. The maximum weight is 100 pound text.

Bleed Trim Sizes: Single Sheet – 8.438" x 11.125"

Spread - 16.626" x 11.125"

Flat (Note: 4" binding lip) 8.3125" x 11.125" Folded, untrimmed, 211 mm x 283 mm

## **ADVERTISING SIZES** All dimensions are width by height.



#### Spread

Trim 16.376" x 10.875" 416 mm x 277 mm Bleed 16.751" x 11.25" 425 mm x 283 mm



## 1/2-page vertical

3.333" x 10" 85 mm x 254 mm



1/3-page vertical 2.167" x 10" 55 mm x 254 mm



3.333" x 4.833" 85 mm x 123 mm



# Full page

Trim 8.188" x 10.875" 208 mm x 277 mm Bleed 8.438" x 11.125" 215 mm x 282 mm



# 1/4-page vertical

# 178 mm x 59 mm

1/4-page horizontal

1/2-page horizontal

178 mm x 123 mm

1/3-page horizontal

178 mm x 80 mm

7" x 4.833"

7" x 3.167"

7" x 2.333"

Full-page insert 8.438" x 11.125" 215 mm x 283 mm



## Live Area 7" x 10"

176 mm x 252 mm

# MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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### **ELECTRONIC FILES**

#### PREFERRED FILE FORMAT

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your account executive.

**Professional Tip:** When creating your PDF, be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim. Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8" bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.

#### OTHER IMPORTANT INFORMATION

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but <u>must</u> be 300 dpi resolution or higher. Web graphics will not work.
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.
- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.
- Use collect functions found in layout software.
- Please do NOT send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

#### **SENDING FILES**

If your file is 20 MB or smaller, email it to Kristie Lavaud at klavaud@allured.com. Please indicate which magazine and issue the ad is for.

•For larger files, send through free large file transfer online services, such as Dropbox, WeTransfer, TransferBigFiles, etc.

#### **DIGITAL EDITION ADVERTISING**

Issue Ready email ad 300 x 250 px, 72 dpi Reader banner ad 728 x 90 px, 72 dpi Belly Band 8.188" wide x 4"-5" tall

# MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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## **ELECTRONIC FILES**

#### **COVER CORNER**

Promotes a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

- The ad can be placed in the bottom right (recommended) or the top right corner of the magazine cover.
- \$2,500 net each, per issue (does not include interior ad)



