

Barbara Carreon Business Development Manager bcarreon@allured.com 630-344-6066 www.Medestheticsmag.com



# Make an Impact With Over 19,000 Medical Professionals Who Specialize in Noninvasive and Minimally Invasive Cosmetic Procedures

Our subscribers include both new and established medical aesthetic practices and medspas, and they look to *MedEsthetics* to stay on the cutting edge of aesthetic care.

Advertise in the premiere resource for medical aesthetics dedicated to covering noninvasive and minimally invasive treatments, practice management and marketing trends, legal and regulatory issues, industry news, best practices and the latest products and devices.

# **81%** Of the Audience Personally Requested the Magazine





Print Edition

# MAGAZINE EDITORIAL ADVISORY BOARD

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The Guide for Excellence in Medical Aesthetics



Since 2005, *MedEsthetics* has served as the go-to resource for medical aesthetic providers. Our mission is to help practitioners who specialize in noninvasive and minimally invasive medical cosmetic procedures build and sustain profitable practices that deliver exceptional patient outcomes. This past year highlighted both the resiliency and continuing innovation of the medical aesthetics industry. The demand for elective cosmetic procedures is not slowing down, and neither are we. In 2022, we will continue in our mission by bringing our readers the information, suppliers and expert advice they need to advance their careers, patient outcomes and business success.

Refrecca Lane

Rebecca Lane Managing Editor, *MedEsthetics* 



FRANCIS X. ACUNZO Founder and CEO of Acara Partners, Chief Medspa Officer of Princeton Medspa Partners.



CHERYL WHITMAN Founder and CEO of Beautiful Forever aesthetic business consulting firm and the Beautiful Forever University training program for medspas and author of Beautifully Profitable. Forever Profitable.



KAY DURAIRAJ, MD Medical Director of Beauty by Dr. Kay, Chair of ENT at Huntington Memorial Hospital, Clinical professor at UCLA/ Olive View Medical Center.



JOEL L. COHEN, MD Founder and medical directorof AboutSkin Dermatology and DermSurgery in Greenwood and Lone Tree, Colorado, and assistant clinical professor of dermatology, University of California, Irvine.



PAUL EDWARDS

bloa.

CEO and co-founder of CEDR

Solutions, an on-demand HR support

for medical practices of all sizes and

specialties across the United States

and author of the HR Base Camp

SUZANNE KILMER, MD Founder of the Laser and Skin Surgery Center of Northern California, clinical professor, University of California, Davis, and former president of the American Society for Lasers in Surgery and Medicine (ASLMS).



OMAR A. IBRAHIMI, MD Board certified dermatologist and founder and medical director of the Connecticut Skin Institute, Stamford and Milford, Connecticut.



MIGUEL A. ARISTIZÁBAL, MD Co-founder of the ADEI - Aesthetics & Dermatology Institute, Bogota, Colombia.



EMILY KIRBY, MD Board certified plastic surgeon, chief of plastic surgery at Texas Health Resources Harris Methodist hospital, and founder and medical director of Kirby Plastic Surgery and Kalos Medical Spa.



MICHAEL GOLD, MD Medical director of Gold Skin Care Center and Tennessee Clinical Research Center, assistant clinical professor, Vanderbilt University School of Nursing, and adjunct assistant professor, Meharry Medical College School of Medicine.



MITCHEL P. GOLDMAN, MD Medical director, West Dermatology, and volunteer clinical professor of dermatology, University of California, San Diego.



SANJAY GROVER, MD Founder and medical director of Grover Aesthetics and Grover Surgical Arts Surgery Center in Newport Beach, California, chair of the ASAPS Marketing Task Force and past president of the Orange County Society of Plastic Surgeons.

# MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across MedEsthetic's media universe throughout the year.

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# JAN/FEB THEMES FEB ON INF ONLY

#### LIGHT DEVICES

- Lasers
- | FD

#### **INNOVATIVE INGREDIENTS**

- Stem Cells
- Peptides
- Probiotics/Prebiotics
- Ceramides
- Growth Factors
- Acids

#### **BIZ: SERVICE MENU**

- Software
- Apps
- Practice Consultants

#### **EXPERT OPINIONS (DM)\***

· What treatments are you adding to your menu?

#### **Product Roundup:**

Products With Innovative Inaredients

#### Magazine Due Dates

Editorial: 11/01/22 Ad Close: 01/09/23

• Treatment Products

STEM CELLS

Skin Care

Due Date

Editorial: 12/01/22

# MAR THEMES

### **BODY CONTOURING**

- Noninvasive Devices
- Minimally Invasive RF
- Cellulite Treatment
- Topical Skin Care
- Injectables

#### SUN/POLLUTION

### PROTECTION

- Sunscreens
- Topical Skin Care Ingredients
- UV Protective Clothing
- Nutraceuticals

#### **BIZ: MARKETING**

- Software
- Apps
- Practice Consultants

#### **EXPERT OPINIONS (DM)\***

• How do you succeed in retailing sun care?

#### **Product Roundup:** Body Contouring

#### Magazine Due Dates Editorial: 01/01/23 Ad Close: 02/07/23

#### **Bonus Distribution:** ASLMS Annual Conference

# **APR** THEMES

#### LIP ENHANCEMENT

## • Lip Fillers

### Neurotoxins

- Resurfacing Treatments Microneedling
- Chemical Peels
- Topical Products
- and Ingredients

#### HOT/COLD SERVICES

- Cryotherapy Tools
- Cryotherapy Devices
- Thermotherapy Devices

#### **BIZ: GEN Z**

- Preiuvenation Devices
- Skin Care
- Deep Cleansing
- Sun Care Hair Removal

#### **EXPERT OPINIONS (DM)\***

• What services do you market to the vounger generations?

#### **Product Roundup:** Lip Enhancement

#### Magazine Due Dates Editorial: 02/01/23

Ad Close: 03/10/23

# darker Fitzpatricks?

**Product Roundup:** Neck/Decollete Skin Care and Devices

**EXPERT OPINIONS (DM)\*** 

• How do you treat PIH in

NECK AND DECOLLETE

• Topical Creams and Serums

MULTICULTURAL SKIN

• Brightening Skin Care

Lasers for Darker Skin

• Peels for Darker Skin

• Trail Sizes/Gift Sets

• Dermal Fillers

Botulinum Toxins

Scar Treatment

**BIZ: RETAIL** 

Software

Skin Care

Sun Care

Lip/Eye Care

• At-home devices

Makeup

#### Magazine Due Dates Editorial: 03/01/23 Ad Close: 04/24/23

# Due Date

Editorial: 04/01/23

 Peels Energy-Based Devices Skin Brighteners

MAY/JUN THEMES JUN ON THE ONLY

Spot Treatments

SKIN BRIGHTENING

#### All bonus distributions are tentative. Please contact Barbara for up-to-date show distribution information.

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# **MedEsthetics**

The Guide for Excellence in Medical Aesthetics

# JUL/AUG THEMES AUG ON INFONIX

#### EYE REJUVENATION

- Dermal Fillers
- Autologus Fat Prep and Injections
- PRP
- Laser and Energy-Based Devices
- PDO Threading

#### MEN

- In-Office Treatments
- Home Care Products for Men

#### **BIZ: CONTINUING EDUCATION**

CEU Education

#### **EXPERT OPINIONS (DM)\***

· What continuing education are vou looking for?

#### **Product Roundup:**

Neck/Decollete Skin Care and Devices

#### Magazine Due Dates Editorial: 05/01/23 Ad Close: 06/23/23

#### **Bonus Distribution:**

• Face & Body Northern California

# **INJECTABLES**

## Botox

Due Date

Editorial: 06/01/23

Fillers

SEP THEMES

### CHIN, JAWLINE

## AND JOWLS

- Noninvasive Devices
- Minimally Invasive Devices Submental Fat Reduction
- Dermal Fillers

#### **AESTHETIC TOOLS**

- Microneedling
- Extraction Tools
- Surgical Tools
- Procedure Supplies
- Imaging
- Software

#### **BIZ: DESIGN/DÉCOR**

- Treatment Tables/Chairs
- Recovery Tables
- Design Services
- Linens

#### **EXPERT OPINIONS (DM)\***

• What tools do you find most helpful in your practice? Practices and Patient Care?

# **Product Roundup:**

Chin, Jawline and Jowls

#### Magazine Due Dates Editorial: 07/01/23 Ad Close: 08/04/23

# OCT THEMES

## ACNE

#### • Prescription Topicals Oral Medications

- Energy-Based Treatments
- Chemical Peels
- OTC Home Care

#### MID-FACE REJUVENATION

- Dermal Fillers
- Autologus Fat Prep and
- Injections • PRP
- Laser and Energy-Based
- Devices
  - PDO Threading

#### **BIZ: SOCIAL MEDIA**

- Apps

#### **EXPERT OPINIONS (DM)\***

work best for you on social media? Know

#### **Product Roundup:** Acne

Magazine Due Dates Editorial: 08/01/23 Ad Close: 08/30/23

### PEELS

- Peeling Agents
- Indication-Specific Peel Systems

# SCAR TREATMENTS

- Devices
- Injectable
- Topicals

# **BIZ: STAFF**

- Hiring Services
- Consultancies

#### **EXPERT OPINIONS (DM)\***

- How to you ensure healing after deep peels?

- Software
- Consultancies

- What marketing tactics What Should Practitioners

#### Product Roundup: Scar Treatments

Magazine Due Dates Editorial: 09/01/23 Ad Close: 10/31/23

#### Due Date Editorial: 10/01/23

### **DELIVERY TECHNOLOGIES**

Encapsulation

NOV/DEC THEMES DEC ONLINE ONLY!

Device-assisted Penetration

# MAGAZINE PRODUCT ROUNDUP

Please refer to MesEsthetics's 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

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## Product Roundup Program for Magazine Display Advertisers

Scheduled magazine display advertisers receive an additional value of inclusion in Global Cosmetic Industry's Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes Marketing Inquiries.

## **Benefits**

- 1. As a magazine display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- 2. Following the Product Roundup coverage in the magazine, your product information will be scheduled in the mid-month "Product Roundup" newsletter that includes Marketing Inquiries (soft leads).
- 3. Additionally, your product information will be posted on *Medesthetics* website and will be included in the monthly Product Roundup feature page on www.medestheticsmag.com
- 4. Highlights of the Product Roundup featured page will be promoted via Medesthetics Daily Newsletter and social media channels.

# **Marketing Inquiries**

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- 2. Best practice for following up on marketing inquiries:

Offer qualified prospects more information about your new product with a whitepaper or a sample request.



Contact: 87

act: 800 733 8550

is part of its BAK Probiotic skin care line designe the microbiome and soothe skin. It is a regan and organic oil that improves hydration and skin appearance. Contact: 860.529.7919, yo





54 JULY/AUGUST 2022 | MedEs

# Protecting the Microbiome

Balancing and protecting the micobiome is an essential part of wellness and skin health. These devices and products are specifically designed to make protecting the microbiome a priority.





H2Biome Probiotic Moisturizer from The A isturizer that combines pr rotect and nourish skin. tact: 877.746.4407, thea



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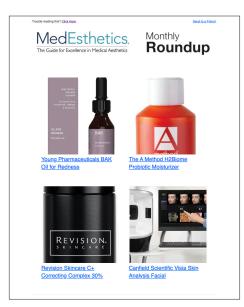
## **Qualification for the New Product Roundup Program**

- 1. Schedule a minimum 4x display ad program in *Medesthetics* Magazine in 2023.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.
- 3. The same product cannot be used more than two times in one calendar year and must be run at least 6 months apart.

## **Material Specifications and Deadlines**

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50 word product or service description.
- 2. A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.



# MAGAZINE COVER SPONSORSHIP

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The cover sponsorship allows you to provide the image for *Medesthetics magazine*'s cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Inside the magazine our editors will help you create a 4-page story specifically about your products, your company, and your unique value proposition. Below are some design examples of what it might look like. In addition to going into the pages of *Medesthetics magazine* and on our website, we will provide you a PDF version for your use in marketing and to place on your website.

# What's Included

- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio
- Mention in editor's note
- Included 1x in GCI E-Newsletter
- 1 Social Media Post
- PDF version for your marketing purposes
- Additional print copies of your sponsored issue

## Investment: \$20,000

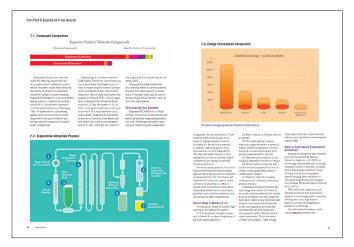


Optional Cover Branding - Corner





Optional Cover Branding - Circle



Example 4-Page Folio

# MAGAZINE ADVERTISING SPECIFICATIONS

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# Reach over 19,000 professionals engaged in building cosmetic and personal care brands

- Printing: Four-color (CMYK) web offset
- Binding: Perfect bound
- Paper: Cover 100# (88 BR), body 50# (83 BR)
- **Proofs:** No proof is required. The printer will produce pleasing color based on acceptable SWOP industry standards.

## **ADVERTISING SIZES** All dimensions are width by height.



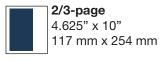
Full page Trim 7.875" x 10.75" 200 mm x 273 mm Bleed 8.125" x 11" (1/8" bleed) 206 mm x 279 mm

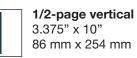


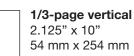
**Live Area** 7" x 10" 176 mm x 254 mm

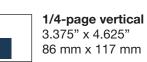


**Spread** Trim 15.75" x 10.75" 400 mm x 273 mm Bleed 16" x 11" 406 mm x 279 mm











**1/3-page square** 4.625" x 4.625" 117 mm x 117 mm



**1/2-page horizontal** 7" x 4.625" 178 mm x 117 mm



**1/3-page horizontal** 7" x 3.167" 178 mm x 80 mm



**1/2-page (Island)** 4.625" x 7.25" 117 mm x 184 mm

# MAGAZINE **ADVERTISING SPECIFICATIONS**

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# **ELECTRONIC FILES**

### PREFERRED FILE FORMAT

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your account executive.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim. Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8" bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.
- Professional Tip: When creating your PDF. be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

### **OTHER IMPORTANT INFORMATION**

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but must be 300 dpi resolution or higher. Web graphics will not work.
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.

- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.
- · Use collect functions found in layout software.
- Do NOT send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

### SENDING FILES

If your file is 20 MB or smaller, email it to Kasia Smialkowski at ksmialkowski@allured.com. Please indicate which magazine and issue the ad is for.

For larger files, send through free large file transfer online services, such as Dropbox, TransferBigFiles, Hightail, etc.

### DIGITAL EDITION ADVERTISING

Reader banner ad **Belly Band** 

Issue Ready email ad 300 x 250 px, 72 dpi 728 x 90 px, 72 dpi 7.875" wide x 4"-5" tall

### **COVER CORNER**

Promotes a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

 Ad will be placed on the top-right corner of the magazine cover.

**\$2,500** net each, per issue (does not include interior ad)



