MAGAZINE

Kim Jednachowski Business Development Manager kjednachowski@allured.com 630-344-6054 www.GCImagazine.com



Make an Impact With 30,543 Beauty Brand Managers & Developers That Read In-depth Articles on Market Data, Consumer Trends and Brand Building Best Practices

Be adjacent to beauty business articles that drive product development.

84% Of the Audience Personally Requested the Magazine

Color Cosmetics' Rebound

AR F





Print Edition

Mobile

MAGAZINE EDITORIAL ADVISORY BOARD

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Beauty and personal care are thriving despite ongoing health, supply chain and inflation challenges. Even with today's increased complexity, the industry is charging ahead on clean and sustainable ingredients and packaging, new digital tools that are reshaping everything from product development to retail, and addressing a wide range of emerging consumer concerns inside and out. 2023 is certain to be a year of unprecedented innovation, driven by brands and their supplier and manufacturing partners, who will be charged with delivering relevant breakthroughs for a changed world. This year, it is our mission to deliver thoughtfully curated voices and information to inspire and support that

innovation and connect brands with partners who can drive growth. We hope you'll join us.

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Jeb Gleason-Allured Content Director, *Global Cosmetic Industry*

Amber Evans, Ph.D. Moroccanoil

As senior manager of product development at Moroccanoil, Evans leverages her technical expertise to help drive the global launch of prestige hair and body care products. She previously held roles as a development scientist at BASF Corp., where her contributions spanned multiple market segments, including hair, body and oral care, and Procter & Gamble, where she supported initiatives such as upstream research for hair colorants and clinical testing for skin/ shave care applications.

Ada Polla Alchimie Forever, The Polla Beauty Group

Ada Polla is the co-creator of the Swiss antioxidant skin care line Alchimie Forever, which launched in the U.S. in 2004 and has yielded double-digit annual revenue growth for the company.

Heather Connelly CosBar

Heather Connelly currently leads buying and merchandising at Cos Bar, a multi-brand luxury beauty retailer with a nationwide network of beauty boutiques. A self-professed beauty addict, Connelly began her career at Bluemercury, where she was a part of the original team before it was acquired by Macy's, then went on to Space NK as head of merchandising, leading a portfolio of 90 brands. Her retail experience includes managing the shop-in-shop model, an initiative through which she partnered with Bloomingdales and Nordstrom to expand Space NK's branding both in-store and online.

Jessica Estrada HUE For Every Man

In 2009, Jessica Estrada founded her own men's grooming brand, HUE For Every Man. Estrada has over 25 years experience in the fashion industry.

Christina Samuels Mode Cosmetics

Over two decades ago, Samuels co-created MODE Cosmetics by originating the concept of highperformance naturals in color cosmetics, ultimately creating a new color category. Samuels is co-founder of MODE and an EVP at Zela International.

Tara Kearns Clean Beauty Collective

Tara Kearns, head of product development for Clean Beauty Collective, Inc., works on development for face, body, hair and home. She previously spent time at Church & Dwight in fragrance development, which exposed her to a different side of the industry at megabrands such as Arm & Hammer, Batiste and Nair. Prior to this role, she was part of the team that successfully grew Inter Parfums, Inc. as the global director of fragrance and product development.

Fadi Mourad Bellami Hair

Fadi Mourad is the co-founder of Innovation Counter, a product development firm that helps large brands move quickly and small brands innovate and scale. He previously held innovation executive roles at Estee Lauder and Dollar Shave Club.

Annie Jackson Credo Beauty

Annie Jackson is the co-founder and COO, Credo Beauty. Her 20-plus years of retail and marketing experience include inventory planning and marketing at Estee Lauder, roles at Sephora in the United States and Japan, and oversight of global product marketing and product development at Benefit. Credo Beauty, founded in 2014, is a fast-growing clean beauty retailer with 135-plus beauty brands across skin care, color, body, fragrance and hair care. The retailer has also been a leader in the movement toward cleaner formulas and more sustainable packaging.

Alisa Marie Beyer Spa Girl Cocktails

A proven entrepreneur who has built and sold five companies, Alisa Beyer is the CEO and founder of LemonTree Partners, a boutique strategy company specializing in helping executives and companies effectively manage leadership transitions, team alignment and growth strategies using customized solutions.

Bridgette Howard Parlor West Ventures

Bridgette Howard is the founder of Parlor West Ventures, an incubator for early stage beauty brands that provides growth capital and strategic guidance across product development, manufacturing, distribution, financial management and customer acquisition. Brands include Artist Couture, KNC Beauty, Juvia's Place and other early stage brands. The brands are sold across many retailers including Sephora, Nordstrom, Neiman Marcus, Violet Grey, Net-a-Porter and Urban Outfitters. Howard previously held roles with Birchbox, Bluemercury and its M-61 brand, and oversaw the launch of Time Inc.'s Essence Beauty Box.

Stephanie Morimoto Asutra

Morimoto spent nearly 20 years serving low-income communities through entrepreneurship and education programs before founding Asutra, a brand that is passionate about helping people take care of themselves so they can get the most out of life, or active self-care. Asutra is woman-owned and women-led; 77% of its team comprises people of color. The brand helps people refresh their minds, reenergize their bodies, and replenish their souls through invigorating products activated by organic plants, minerals and essential oils.

MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across Global Cosmetic Industry's media universe throughout the year.

JAN THEMES

SKIN CARE

 New brand/product launches New inaredients New packaging

BATH & BODY

 New brand/product launches New ingredients New packaging

INGESTIBLES/ SUPPLEMENTS

 New brand/product launches New ingredients New packaging

COLOR COSMETICS

• New brand/product launches New ingredients New packaging

INGREDIENTS

New launches & claims

PACKAGING

 New launches & sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

- New Color Cosmetic Ingredients, Packaging & Trends
- New Skin Care Ingredients & Trends
- New Ingredients
- New Packaging

Packaging, Ingredients & Services

Magazine Due Dates Editorial: 11/16/22 Ad Close: 12/12/22

Bonus Distribution:

MakeUp in LA

FEB THEMES **ORAL CARE**

New brand/product launches New inaredients New packaging

HAIR CARE • New brand/product launches New ingredients New packaging

ANTI-AGING New ingredients

INGREDIENTS

PACKAGING New launches & sustainability breakthroughs

- New Hair Care Ingredients, Packaging & Trends
- & Trends
- New Packaging

Product Roundup:

Services

Packaging, Ingredients &

Magazine Due Dates

Editorial: 12/14/22

Ad Close: 01/06/23

Product Roundup:

Luxe Pack LA

New brand/product launches New packaging

New launches & claims

SUPPLIER INSIGHTS (DM)*

- New Anti-aging Ingredients
- New Inaredients

MAR THEMES

SKIN CARE New brand/product launches

New inaredients New packaging SUN CARE

• New brand/product launches New inaredients New packaging

FRAGRANCE New brand/product launches New ingredients New packaging

INGREDIENTS New launches & claims

PACKAGING • New launches & sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

- New Skin Care Ingredients & Trends
- New Sun Care Ingredients & Trends
- New Fragrance Ingredients, Packaging & Trends
- New Ingredients
- New Packaging

Product Roundup:

Packaging, Ingredients & Services

Editorial: 01/18/23 Ad Close: 02/03/23

Bonus Distribution: Cosmoprof Bologna in-Cosmetics Global

All bonus distributions are tentative. Please contact Kim for up-to-date show distribution information.

Magazine Due Dates

Editorial: 02/15/23 Ad Close: 03/03/23 **Bonus Distribution:**

Product Roundup:

Services

Packaging, Ingredients &

APR THEMES

New inaredients

New packaging

New inaredients

New packaging

New ingredients

New packaging

New launches & claims

INGREDIENTS

PACKAGING

Trends

& Trends

New Ingredients

New Packaging

• New launches &

HAIR CARE

ANTI-AGING

COLOR COSMETICS

New brand/product launches

• New brand/product launches

New brand/product launches

sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

Ingredients, Packaging &

• New Hair Care Ingredients,

New Anti-aging Ingredients

New Color Cosmetic

Packaging & Trends

Luxe Pack NY

Magazine Due Dates

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GLOBAL

COSMETIC

The Beauty Innovator's Resource

INDUSTR

• New brand/product launches

• New brand/product launches

New brand/product launches

New launches & sustainability

SUPPLIER INSIGHTS (DM)*

Ingredients, Packaging &

New Hair Care Ingredients &

• New Anti-aging Ingredients

New Color Cosmetics

.IUN THEMES

New inaredients

New packaging

New inaredients

New packaging

New ingredients

New packaging

New launches & claims

INGREDIENTS

PACKAGING

Trends

Trends

& Trends

Services

New Inaredients

New Packaging

Product Roundup:

Packaging, Ingredients &

Magazine Due Dates

Editorial: 04/14/23

Ad Close: 05/05/23

Bonus Distribution:

Cosmoprof Noth America

*(DM) - Digital Magazine

breakthroughs

FRAGRANCE

HAIR CARE

ANTI-AGING

MAY THEMES

New brand/product launches New inaredients New packaging

 New brand/product launches New inaredients

SUPPLEMENTS New ingredients

ORAL CARE

• New brand/product launches New ingredients New packaging

INGREDIENTS

New launches & claims

PACKAGING • New launches &

sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

- New Skin Care Ingredients & Trends
- New Ingredients
- New Packaging

Product Roundup:

Packaging, Ingredients & Services

Magazine Due Dates Editorial: 03/15/23 Ad Close: 04/07/23

NYSCC Suppliers'Day

SKIN CARE

BATH & BODY

New packaging

INGESTIBLES/

- New brand/product launches New packaging

MAGAZINE MEDIA PLANNER CONT'D

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COLOR COSMETICS

• New brand/product launches New ingredients New packaging

SKIN CARE

• New brand/product launches New ingredients New packaging

SUN CARE

• New brand/product launches New ingredients New packaging

INGREDIENTS

• New launches & claims

PACKAGING

 New launches & sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

- New Skin Care Ingredients & Trends
- Sun Care Ingredients & Trends
- Fragrance Ingredients, Packaging & Trends
- New Ingredients
- New Packaging

Product Roundup:

Services

Packaging, Ingredients &

Magazine Due Dates

Editorial: 05/17/23

Ad Close: 06/02/23

SKIN CARE • New brand/product launches New inaredients New packaging

SUN CARE • New brand/product launches New ingredients New packaging

INGREDIENTS New launches & claims

PACKAGING New launches &

Product Roundup:

Services

Packaging, Ingredients &

Magazine Due Dates

Editorial: 05/17/23

sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

sustainability breakthroughs

SEP THEMES

New inaredients

New packaging

New ingredients

New packaging

New launches & claims

INGREDIENTS

PACKAGING

New launches &

New brand/product launches

New brand/product launches

HAIR CARE

ORAL CARE

- New Color Cosmetics Ingredients, Packaging & Trends
- New Hair Care Ingredients & Trends
- New Anti-aging Ingredients & Trends
- New Ingredients
- New Packaging

Product Roundup:

Services

Packaging, Ingredients &

Magazine Due Dates

Editorial: 07/12/23

Ad Close: 08/04/23

Bonus Distribution:

 Luxe Pack Monaco (DM)* CASCC Suppliers' Dav

MakeUp in NY

OCT THEMES

SKIN CARE New brand/product launches New inaredients New packaging

BATH & BODY • New brand/product launches New ingredients New packaging

INGREDIENTS New launches & claims

PACKAGING New launches & sustainability breakthroughs

SUPPLIER INSIGHTS (DM)*

• New Skin Care Ingredients & Trends New Ingredients New Packaging

Product Roundup:

Services

Packaging, Ingredients &

Magazine Due Dates

Editorial: 08/16/23

Ad Close: 09/08/23

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NOV THEMES

COLOR COSMETICS New brand/product launches New inaredients New packaging

HAIR CARE

• New brand/product launches New inaredients New packaging

ANTI-AGING

 New brand/product launches New ingredients New packaging

INGREDIENTS

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SUPPLIER INSIGHTS (DM)*

- New Color Cosmetics Ingredients, Packaging & Trends
- New Hair Care Ingredients & Trends
- New Anti-aging Ingredients & Trends
- New Inaredients
- New Packaging

Product Roundup:

Packaging, Ingredients & Services

Magazine Due Dates Editorial: 09/15/23 Ad Close: 10/6/23

Bonus Distribution: SCC Annual Meeting **Magazine Due Dates**

Editorial: 10/18/23 Ad Close: 11/09/23



DEC DIRECTORY

2023 DIRECTORY OF

Annual publication of: Ingredients

Service Providers

• New Inaredients

New Packaging

Contract Manufacturing

SUPPLIERS

Packaging

MAGAZINE PRODUCT ROUNDUP

Please refer to *Global Cosmetic Industry*'s 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

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Product Roundup Program for Magazine Display Advertisers

Scheduled magazine display advertisers receive an additional value of inclusion in *Global Cosmetic Industry*'s Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes Marketing Inquiries.

Benefits

- 1. As a **magazine** display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- Following the Product Roundup coverage in the magazine, your product information will be scheduled in the mid-month "Product Roundup" newsletter that includes Marketing Inquiries (soft leads).
- 3. Additionally, your product information will be posted on *Global Cosmetic Industry* **website** and will be included in the monthly Product Roundup feature page on *www.gcimagazine.com*
- 4. Highlights of the Product Roundup featured page will be promoted via *Global Cosmetic Industry* Daily Newsletter and social media channels.

Marketing Inquiries

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- 2. Best practice for following up on marketing inquiries:

Offer qualified prospects more information about your new product with a whitepaper or a sample request.



MAGAZINE PRODUCT ROUNDUP CONT'D

Please refer to *Global Cosmetic Industry*'s 2023 Editorial Calendar and Editorial Due Dates for Product Roundup categories and deadlines.

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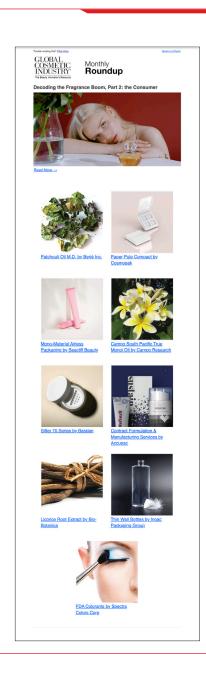
Qualification for the New Product Roundup Program

- 1. Schedule a minimum 4x display ad program in *Global Cosmetic Industry* Magazine in 2023.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.
- 3. The same product cannot be used more than two times in one calendar year and must be run at least 6 months apart.

Material Specifications and Deadlines

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50 word product or service description.
- 2. A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.



MAGAZINE COVER SPONSORSHIP

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Showcase your expertise in the beauty industry and align your brand with Global Cosmetic Industry as an industry leader.

The accompanying 4-page folio will educate the Global Cosmetic Industry audience on your thought leadership in an area you wish to push to the forefront.

Global Cosmetic Industry - The Beauty Innovator's Resource

Global Cosmetic Industry is the industry resource for beauty and personal care business and retail insights, trends, market data, ingredients, packaging and best practices for driving innovative products & brands. Brand owners, marketers, executives and product developers worldwide rely on *Global Cosmetic Industry* to help them work faster, smarter and better.

Cover Image Examples

Images should be strong, dramatic, fashion oriented and future forward.

All cover images need to be vertically oriented when possible.









Designers work with the scale and crop of each image to arrive at a final cover. Examples below show original images and how they can be manipulated for use on a cover. All covers are vertically oriented.





Original Image

Final Cover Image - Enlarged and cropped.



Original Image ____



 Final Cover Image -Enlarged and cropped to fit a vertically oriented cover.



Original Image —



Final Cover Image -Enlarged and cropped.

MAGAZINE COVER SPONSORSHIP CONT'D

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The cover sponsorship allows you to provide the image for *Global Cosmetic Industry*'s cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Inside the magazine our editors will help you create a 4-page story specifically about your products, your company, and your unique value proposition. Below are some design examples of what it might look like. In addition to going into the pages of *Global Cosmetic Industry* and on our website, we will provide you a PDF version for your use in marketing and to place on your website.

What's Included

- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio
- Mention in editor's note
- Included 1x in GCI E-Newsletter
- 1 Social Media Post
- PDF version for your marketing purposes
- Additional print copies of your sponsored issue

Investment: \$20,000



Optional Cover Branding - Corner



Optional Cover Branding - Circle





Example 4-Page Folio

MAGAZINE SPONSORED ARTICLE

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With a sponsored article campaign, you take ownership of a category by aligning your brand with experts in the industry.

Who You Reach

95,264 Industry Professionals:

- 30,543 Magazine subscribers
- 33,081 Registered Website visitors
- 31,640 Daily Newsletter subscribers

What's Included:

Magazine

- Full page ad, exclusive, positioned in article.
- Sponsored by: "Company Logo" on first page of article.
- A 250 word sidebar supplied by the sponsor.

Digital Magazine

- Sponsored by: "Company Name" on article summary in "Issue Ready" email.
- Digital Belly Band, linked to article.

Website

- Exclusive ownership of article page for a Full Year.
- "Sponsored by" Banner on article page.
- Billboard Ad Top (linked to Branded Content).
- Super Leaderboard Bottom (linked to Branded Content).
- Branded Content with Lead Generation (Call to Action Sample, White Paper, Formulation) – Launched in 2 newsletters (Direct Leads and Marketing Inquiries included for 2 months)
- Magazine sidebar included with the sponsored article on the website.





Newsletter

• Editorial/Article included in 3 newsletters, "Sponsored by Company Name" included in article summary

Rate: \$9,500

Must book at least 4 weeks before the magazine ad close date

Material is due 2 weeks before the magazine ad close date

MAGAZINE ADVERTISING SPECIFICATIONS

Kim Jednachowski Business Development Manager kjednachowski@allured.com 630-344-6054 www.GCImagazine.com



Reach over 30,543 professionals engaged in building cosmetic and personal care brands

Printing: Four-color (CMYK) web offset

- Binding: Saddle-Stitched
- Paper: Cover 80# Grade #2 gloss coating, 50# gloss text (84 bright) 3.5 grade
- **Proofs:** No proof is required. The printer will produce pleasing color based on acceptable SWOP industry standards.



Full Page Inserts: A 10% premium is charged for stock heavier than 70-pound text.

The maximum weight is 100-pound text. Finished piece must be provided folded. 12.3125" x 11.125"

Flat (Note: 4" binding lip) 8.3125" x 11.125" Folded, untrimmed, 211 mm x 283 mm

Advertising Sizes All dimensions are width by height.

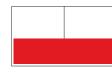


Full page Trim 8.188" x 10.875" 208 mm x 277 mm Bleed 8.438" x 11.125" (1/8" bleed) 214 mm x 282 mm



Spread Trim 16.376" x 10.875" 416 mm x 277 mm Bleed 16.751" x 11.25" 425 mm x 283 mm

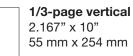




1/2-page horizontal spread Trim 16.376" x 5.333" 416 mm x 135 mm Bleed 16.626" x 5.458" 422 mm x 138 mm Note: Bleeds 1/8" left, right and bottom of spread

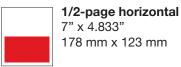


1/2-page vertical 3.333" x 10" 85 mm x 254 mm



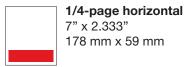


1/4-page vertical 3.333" x 4.833" 85 mm x 123 mm





1/3-page horizontal 7" x 3.167" 178 mm x 80 mm



MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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Electronic Files

Preferred File Format

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your account executive.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim. Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8" bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.
- Professional Tip: When creating your PDF, be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

Other Important Information

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but <u>must</u> be 300 dpi resolution or higher.
 Web graphics will not work.
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.
- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.

- Use collect functions found in layout software.
- Do **NOT** send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

Sending Files

If your file is 20 MB or smaller, email it to Kasia Smialkowski at **ksmialkowski@allured.com**. Please indicate which magazine and issue the ad is for.

For larger files, send through free large file transfer online services, such as Dropbox, TransferBigFiles, Hightail, etc.

Digital Edition Advertising

Issue Ready email ad300 x 250 px, 72 dpiReader banner ad728 x 90 px, 72 dpiBelly Band8.188" wide x 4"-5" tall

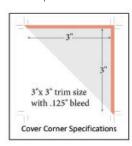
Cover Corner

Promotes a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

• Ad will be placed on the top-right corner of the magazine cover.

\$2,500 net each, per issue (does not include interior ad)





MAGAZINE DIRECTORY ADVERTISING

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Reach 52,866 subscribers & attendees with show distribution all year long.

Outreach Campaign Includes

- Every month the digital magazine subscribers receive an issue ready e-mail that will link to the online directory.
- Print directory sent to core subscribers.
- Regular updates published in the daily newsletter with links to the online directory.
- Show distribution will include an e-blast to attendees to search for suppliers in the online directory.

Advertising Includes

- An ad in the print directory with bold listings.
- Featured listing on the search pages of the online directory linked to your company listing.
- All company profiles will be on the GCImagazine.com website.
- Tab advertising includes a 300 x 250 px ad in the online directory.

Show Distribution

Print

- LuxePack LA, New York & Monaco
- In-Cosmetics Global & North America
- Suppliers Day: NYSCC, New York & CASCC, California
- Cosmoprof North America
- Beauty Accelerate, New York
- World Perfumery Congress, Miami

Rates

- **\$3,393 net**, full page includes a FREE full-page company profile and bold listings (in print & online)
- \$2,545 net, 1/2 page, includes mini profile (100 words max - online only) and bold listings
- **\$2,207 net**, 1/3 page, includes mini profile (100 words max online only) and bold listings
- \$1,729 net, 1/4 page, includes mini profile (100 words max - online only) and bold listings

