Kim Jednachowski
Business Development Manager
kjednachowski@allured.com
630-344-6054
www.GCImagazine.com



# Global Cosmetic Industry – The Beauty Innovator's Resource



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## WHAT IS GLOBAL COSMETIC INDUSTRY?

Global Cosmetic Industry is the industry resource connecting the dots between R&D innovation and market trends for the beauty, personal care and wellness industries. From emerging ingredient and packaging technologies to shifting consumer and market demands, we deliver the latest insights that drive brand marketing, product innovation, retail and technology strategies, and more.

### WHY IT'S IMPORTANT\*

The barriers to beauty, personal care and wellness market entry are at a historical low, but there's also more competition than ever before. At the same time, the pandemic has spurred rapid shifts in the consumer, market, retail and technology landscape.

#### The stakes are high:

- The health, beauty and personal care sector will ad \$305 billion in global sales between 2021 and 2026 (Edge by Ascential).
- 50% of that growth will come from e-commerce sales.
- Specialty categories such as "organic" beauty/personal care is outgrowing the total market at a rate of 13% (NielsenIQ).
- Cruelty-free offerings, meanwhile, are expanding at a rate of 27%.
- At least 57% of consumers are willing to pay more for sustainable products (Mintel).

In an era of rapid change, brand owners, founders, marketers, executives and product developers need access to the best information available so they can work smarter, faster and better.

## AUDIENCE WHO WE REACH

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#### **Subscribing Companies**

**Brand Directors/Managers** 

VP & Sr. Marketing Directors

Estée Lauder

Beautycounter Glossier
Beiersdorf Goop
Chanel Huda Beauty
Charlotte Tilbury Beauty
Colgate-Palmolive L'Oréal
Coty LVMH
CVS MAC

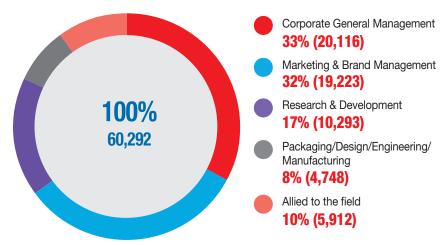
Pat McGrath
Procter & Gamble
Sephora
Ulta Beauty
Unilever
Urban Decay

#### **Global Cosmetic Industry Subscribers**

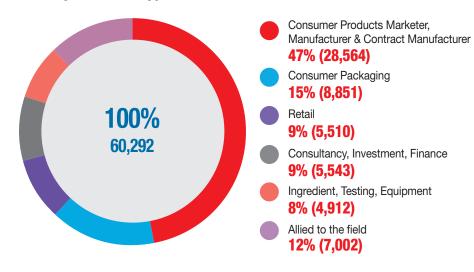
Moon Juice

Brand/Business Development Managers
CEOs/Owners/Presidents
Directors of Packaging Sourcing
Directors of R&D
Executive Directors
Founders
Global Design & Packaging
Managers of Packaging Development
Packaging Design Engineers
Purchasing Managers
Senior Packaging Designers

#### **Primary Job Functions**



#### **Primary Business Types**



## AUDIENCE HOW WE REACH THEM

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The leading multi-channel information platform to reach 60,292 beauty and personal care decision-makers.

Custom E-blast List



39,920

Social Media Followers



73,000+

Website Registered Users



36,982

Unique Monthly Users: 65,668

**Beauty Accelerate**Conference Attendees



**728** 

Daily E-Newsletter Subscribers



20,083

Magazine Subscribers



30,415

BEAUTY ACCELERATE >>>

**See You in 2024!** 

Contact Kim for more information!

# AUDIENCE PURCHASING POWER

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**Purchasing Power** 

84%

Are the Sole Decision Maker, Part of a Decision Making Team or Influence Decision Makers

Company Revenue (\$)

**18%** 100+ Mil

**7%** 50 – 99.9 Mil

**14%** 10-49.9 Mil

**13%** 1 – 9.9 Mil

27% Less than 1 Mil (start-ups)

**Products Purchased** 

Ingredients

Packaging

Contract MNFG\*\* Services

Equipment

Market Research

Marketing Services

Experimental Events, Tradeshows

**Technical Services** 

Distribution

Other

65%

60%

33%

30%

26%

25%

23%

20%

18%

4%

\*\*MNFG = Manufacturing

