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# MedEsthetics - The Guide for Excellence in Medical Aesthetics



**AUDIENCE** 

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## What is *MedEsthetics*?

MedEsthetics is a multimedia resource for practitioners offering minimally and non-invasive medical aesthetic procedures. Our goal is to help medical professionals who offer cosmetic procedures deliver consistent outcomes and better manage and grow their practices and medspas. We cover practice management and growth, the latest treatment tools and techniques, new products and devices, industry news and important regulatory issues to the medical aesthetics industry.

## Why It's Important

The medical aesthetics market size was valued at \$11.41 Billion in 2020 and is projected to reach \$27.55 Billion by 2028, growing at a CAGR of 10.6% from 2021 to 2028, attracting new providers and presenting increased competition for existing practitioners.

In addition to delivering optimal outcomes to a wide range of patients, practice and medspa owners must understand how to attract and serve patients seeking elective medical procedures—a skill set that differs from clinical medical care.

For more than 15 years we have been helping medical professionals in the medical aesthetics industry understand the unique needs and goals of their target patient base and stay abreast of new regulations, best practices and the latest treatment methods, so they can achieve high patient satisfaction within a profitable business model.

## AUDIENCE -WHO WE REACH

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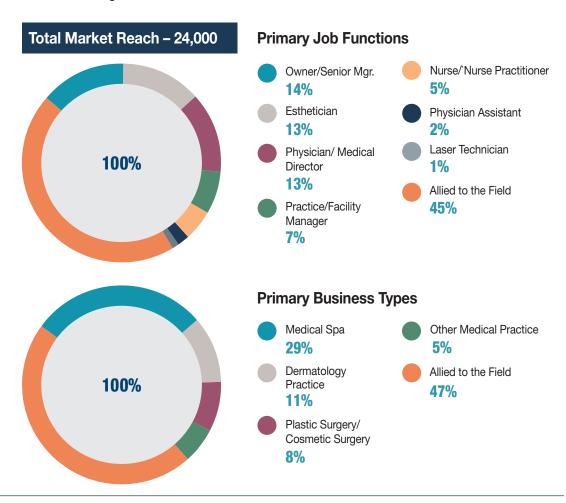


#### **MedEsthetics** Subscribers

- Aesthetician Master/ Advanced/Licensed
- APRN
- CEO/COO/President/VP
- Dentist/DDS
- Dermatologist

- Director/Manager
- Esthetician
- Injector/Aesthetic Nurse Injector
- Laser Tech
- Medical Doctor

- Nurse
- Other Medical Personnel
- Owner/Principal/ Founder/Partner
- Plastic Surgeon



## AUDIENCE HOW WE REACH THEM

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The leading multichannel information platform to reach 24,000 unique Medical Aesthetics Professionals.

Magazine Subscribers



Website Users (Monthly Avg.)



34,300

Registered Website Users: 6,000

**Daily Newsletter** Subscribers



Social Media Followers



28,800

E-blast Subscribers



Face & Body Attendees



3,355

**Save the Date!** 



## AUDIENCE PURCHASING POWER\*

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#### **Purchasing Power**

96%

Are the Sole Decision Maker, Part of a Decision Making Team or Influence Decision Makers

#### **Number of Treatment Rooms**

**20%** 1 Room

**22%** 2-3 Rooms

**26%** 4-9 Rooms

**18%** 6-9 Rooms

11% 10 + Rooms

#### **Products Purchased**

Facial 95%

Sun Care

Body 6

Equipment and Tools

Hair Removal

Makeup/Cosmetics/

Extensions

Manicure/Pedicure

Permanent Makeup

Other

700/

62%

51%

32%

30%

11%

10%

