# E-BLAST ADVERTISING

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# Reach over 20,000 professionals engaged in the salon industry.

## **CHOOSE YOUR FORMAT**

#### **DEDICATED E-BLAST**

- 3 template options or customer provided html
- Reach 21,000 cosmetic & personal care professionals

### PARTNER SOLUTIONS

- Templated e-blast
- Reach 20,500 cosmetic & personal care professionals

WHAT'S INCLUDED	DEDICATED E-BLAST	PARTNER SOLUTIONS
Generates Marketing Inquiry Leads	N/A	<b>✓</b>
Email Full List or Partial List of Opt-In Subscribers*	<b>✓</b>	<b>✓</b>
Geographic & Demographic Segmentation	<b>✓</b>	<b>✓</b>
Active Lead Forms Can Be Provided	V	V

- You choose the size of the reach.
- The e-blast offers a direct lead generation form (optional).
  - » Provide a must-read download and/or a highly engaging "call to action" to drive leads that you can pass along to your sales team.
- Report showing reader engagement (Total leads\*, unique opens and unique clicks) sent to you showing 5 full business days of activity.

\*Direct Leads can only be provided if you use the custom lead form.

Must book at least 6 weeks before send date. Material is due 4 weeks before send date.