#### Angelina Lutsenko

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## Beauty Launchpad

Everything
Beauty for
Salons & Stylists





As the world of beauty continues to connect at events, tradeshows and through social media, the professional community is sharing more.

Tips, techniques, product faves, and go-to tools are being shared during these critical moments of connection, and we pride ourselves on our presence and contribution to those conversations. Through the magazine, social media, and web, we are helping beauty pros make decisions on trends, products, and professional opportunities.

We make good on our commitment to nail and hair professionals striving for excellence by capturing the stories, trends, and industry news that they should be aware of to stay in control of their growth. These professional manicurists and hairstylists are the best of the best and constantly on the move, so Beauty Launchpad makes it easy for them to tune in wherever there's wifi.

With more beauty brands aiming to be pro-first, now is the time to get in front of the Beauty Launchpad community, where we support, uplift and empower the people using your products and tools day-to-day.

**Emmanuel Hendersor** 

Content Director, Beauty Launchpad

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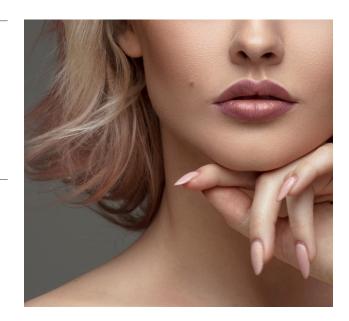
# What is Beauty Launchpad?

Beauty Launchpad is the premier resource for the latest trends, business tips, techniques and products for the professional salon industry. Our vision is to inspire, educate and elevate salon owners, cosmetologists, hair professionals and nail technicians to excel.

# The Stakes are High

- The professional salon industry comprises more than 900,000 businesses.\*
- 63% of consumers trust products they find on Instagram, the most.\*
- The US salon market is valued at \$52.2 billion.\*
- The industry is projected to expand at a CAGR of 7.55% from 2023 to 2030.\*
- Hair-cutting and styling are the highest revenue-generating services in the industry at 62%.\*

Partnering with *Beauty Launchpad* provides you with unparalleled access, exposure and reach to our audience. Strategically tailoring a yearlong campaign, that aligns with your goals is a good way to navigate an ever evolving industry.



SALON PROFESSIONAL INDUSTRY VALUED GLOBALLY AT MORE THAN

\$230.64 billion.\*

\*Sources: Fortune Business Insights, Trafft, IBIS World

### 2026 CONTINUITY PROGRAMS



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# Generate long-term momentum for your brand with Continuity Programs from *Beauty Launchpad*.

Customized advertising packages are designed to be flexible and tailored to your needs and budget.

These programs work most effectively when recommended products align best with *your* brand and product goals.

Maintaining continued engagement with a targeted audience is an essential part of an optimized strategy. You build stronger brand loyalty with consistency in messaging throughout the year and it provides the greatest opportunity to achieve a solid return on investment (ROI).



The name says it! Impact campaigns are hard hitting and ideal for launches or rebranding efforts.

This conversion-focused strategy begins with awareness ads, builds audience education and excitement and concludes with appeals for action.



Can you repeat that?

Frequency campaigns build brand awareness and recognition through repetition, using varied but consistent branding materials to keep your brand top of mind, foster organic growth and prime audiences for conversions.



A dominance campaign saturates media and positions you as an industry thought leader.

It focuses on strategic items aligned with this goal and emphasizes tailored content to outperform competitors and encourage consideration from the audience.

## AUDIENCE WHO WE REACH

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**Primary Market Reach** 55% Owner/ Senior Manager Eyelash/ Eyebrow Stylist 21% Hair Stylist Barber Job Cosmetologist **Functions** 3% Allied to the Field/ Enthusiast\* Educator/ Student Men's Salon/ Barbershop Full-Service Resort/Hotel with **Business** Salon/Spa Services **Types** Salon Suite or Chair/Booth Renter Allied to the Field/
Enthusiast\* \*The Stylist News: We are in the process of converting the file to Beauty Launchpad subscriptions. The Stylist News is cosmetologists & salon owners.

## AUDIENCE HOW WE REACH THEM

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Beauty Launchpad

is the leading multichannel information platform to reach unique Beauty and Salon Professionals. Magazine Subscribers



50,000

Newsletter Subscribers



18,500

**Dedicated E-blast** 



21,000

**Partner Solutions E-blast** 



20,500

Website Visitors (Monthly Avg.)



19,500

Registered Website Users: 9,000

Social Media Followers



903,000+

## AUDIENCE PURCHASING POWER\*

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### **Purchasing Power**

97%

Reached are the Sole Decision Maker, Part of a Decision Making Team or Influence Decision Makers

### **Number of Chairs in Salon**

**54%** 5 or less Chairs

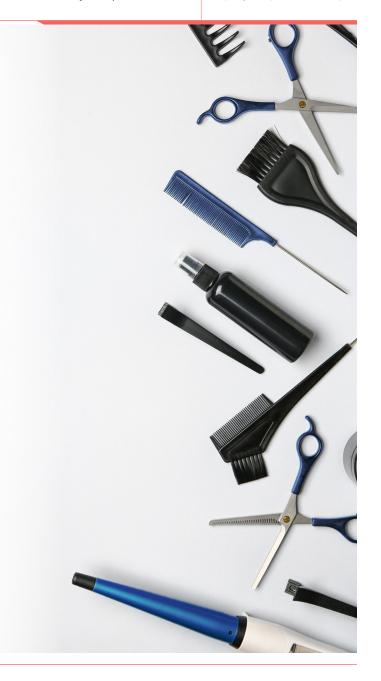
**31%** 6-11 Chairs

**11%** 12–19 Chairs

**4%** 20+ Chairs

### **Products Purchased**

93% Makeup/Cosmetics 28% Hair Care 89% **Body Products** Hair Color **Equipment & Tools** 65% **Sun Care Products** 19% 49% Extensions **Lash Extensions** 16% Hair Removal Products 41% Eyebrows/Microblading 15% 32% **Facial Products** Permanent Makeup **Nail Care Products** 30% **Other** 



\*Publisher's Data

Manicure/Pedicure

31%